

Item 7

Consideration to Approve Proposed Budget
for Fiscal Year 2020/21



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Budget Process - Revised



- **HDR Projections**
- Mid-year actuals and Fiscal Year End
- HDR Reports March/April - July 2020
- **Metro Requests**
- Submit revised funding request - July 2020
- Submit revised budget information - July 2020
- Submit funding request letter - July 2020
- **Access Board approves budget**
- Metro Board approves budget
- Metro Board approves subsidies
- Execute new MOU

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FY20 Accomplishments

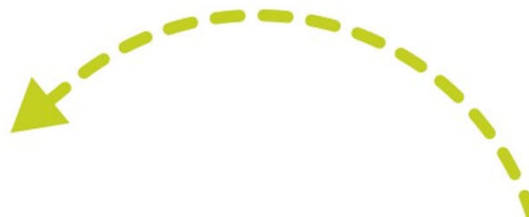


- Improved Performance System-wide
- Web Booking
- WMR
- Expansion of North County Transfer Trip Service

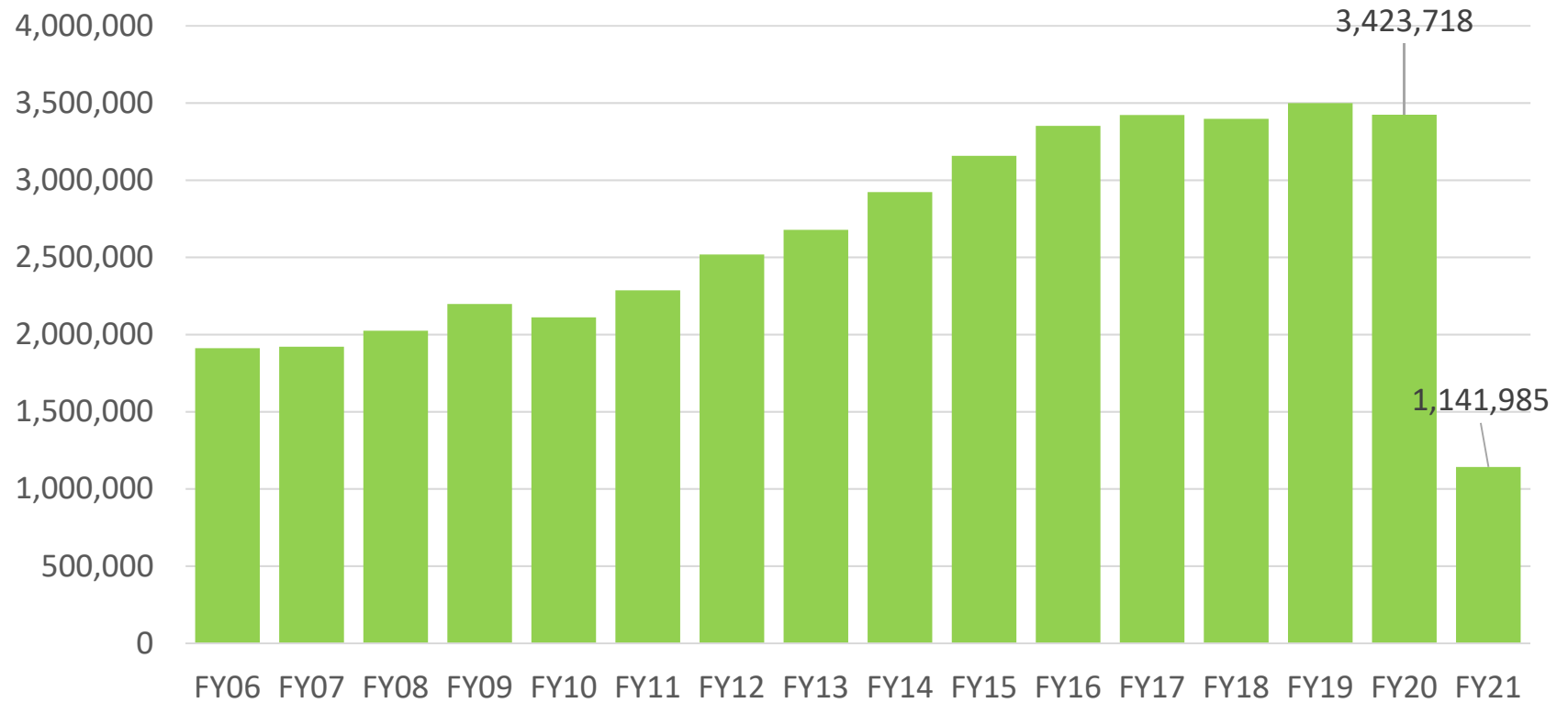
Proactive Response to Covid-19

- Enhanced Services to protect our clientele
 - Meal deliveries
 - "Curbside" pickups
 - Same day service
 - No shared rides
- Continued Effort to Seek Alternative Funding
 - FEMA
 - MediCal
 - Grants

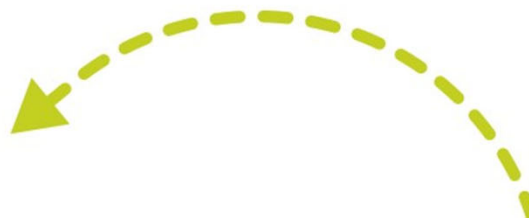
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FY 21 Projected Service Demand



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Budget Summary



| | FY21 Budget | % of Total Funding | % of Operating Costs |
|---|--------------------|--------------------|----------------------|
| Administration | 8,227,146 | 5.0% | 5.5% |
| Contract Management & Operations | 132,327,928 | 80.7% | 87.8% |
| CTSA | 503,641 | 0.3% | 0.3% |
| Eligibility | 9,618,864 | 5.9% | 6.4% |
| Operating Expense | 150,677,579 | 91.9% | 100% |
| Capital Expense | 13,200,000 | 8.1% | |
| Total Operating and Capital Expenses | 163,877,579 | 100% | |

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Budget Decrease

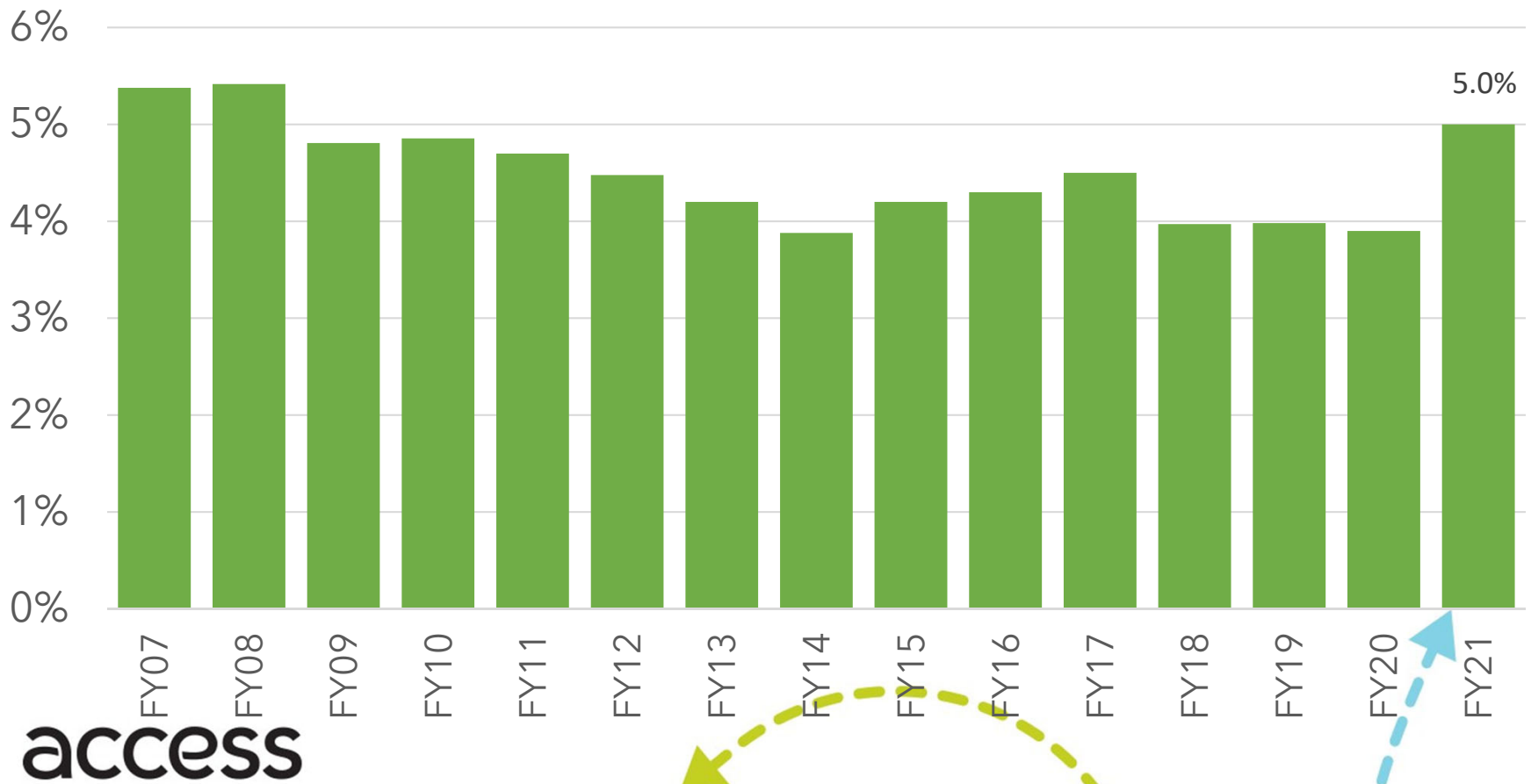


| | 2020 Budget | 2021 Budget | Change |
|---------------------------------|---------------|-----------------------|-----------------------|
| <u>Purchased Transportation</u> | \$151,288,977 | \$119,271,483 | (\$32,017,494) |
| <u>Eligibility and Appeals</u> | \$6,016,864 | \$4,631,218 | (\$1,385,646) |
| <u>All Other</u> | \$26,598,678 | \$26,774,878 | \$176,200 |
| | | <u>Total Decrease</u> | <u>(\$33,226,940)</u> |

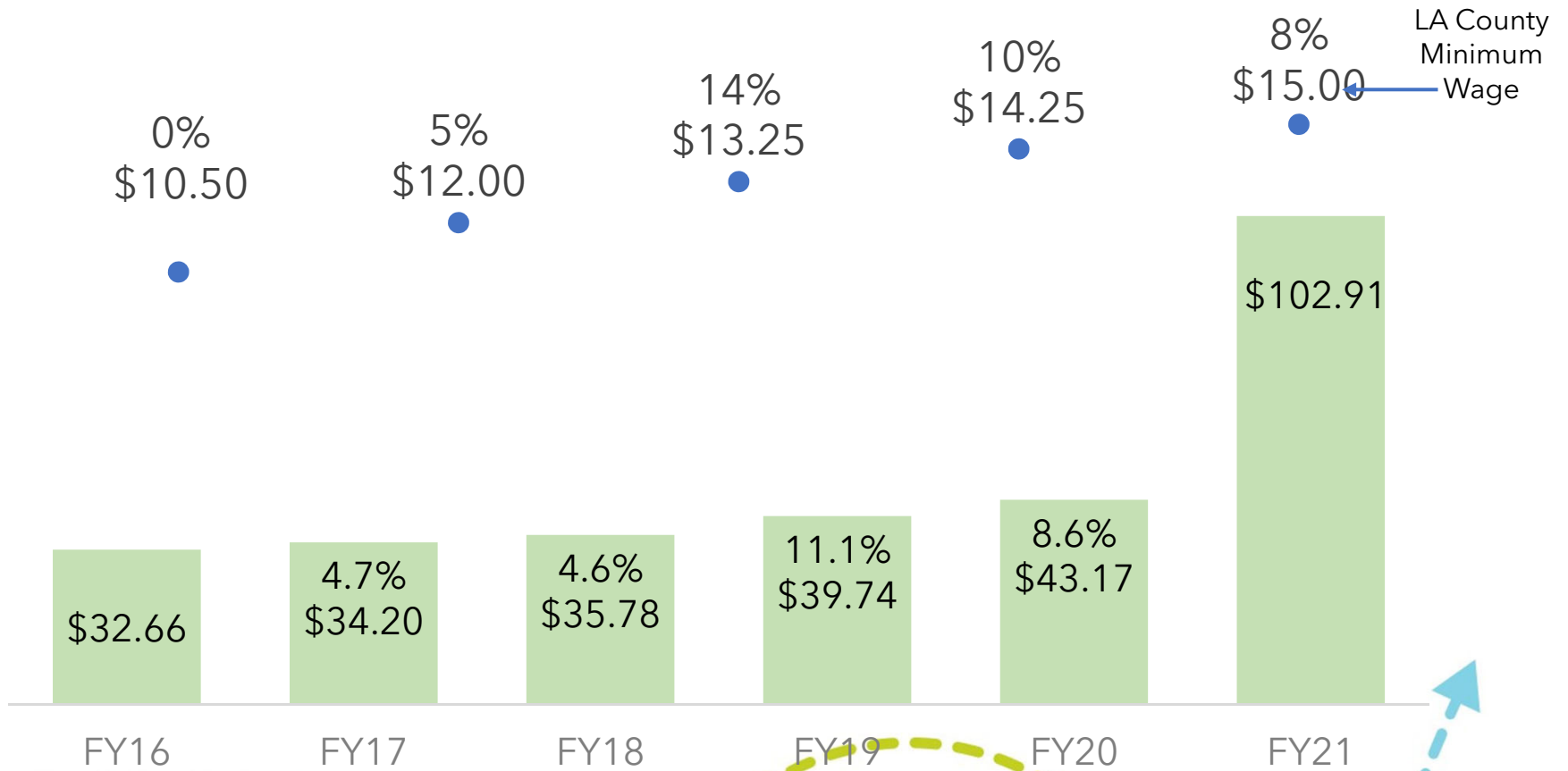
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Administrative Costs



Cost Per Trip



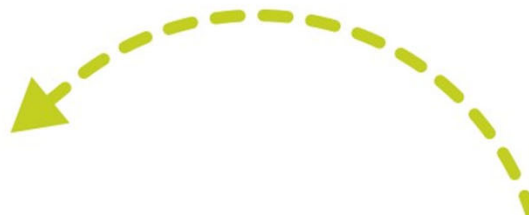
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FY20 Budget/FY21 Budget Comparison



| Department | FY20 Budget | FY20 Projection | FY21 Budget | % Change vs Budget |
|--------------------------------------|-------------|-----------------|-------------|--------------------|
| Contract Mgmt & Operations | 165.2 | 157.1 | 132.4 | -19.9% |
| Eligibility | 11.0 | 6.7 | 9.6 | -12.6% |
| CTSA | 0.5 | 0.5 | 0.5 | 10.2% |
| Administration | 7.2 | 7.7 | 8.2 | 14.3% |
| Operating Expense | 183.9 | 172.0 | 150.7 | -18.1% |
| Capital Expenditures | 9.3 | 11.0 | 13.2 | 41.9% |
| Total Operating and Capital Expenses | 193.2 | 183.0 | 163.9 | -15.2% |

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*figures in millions



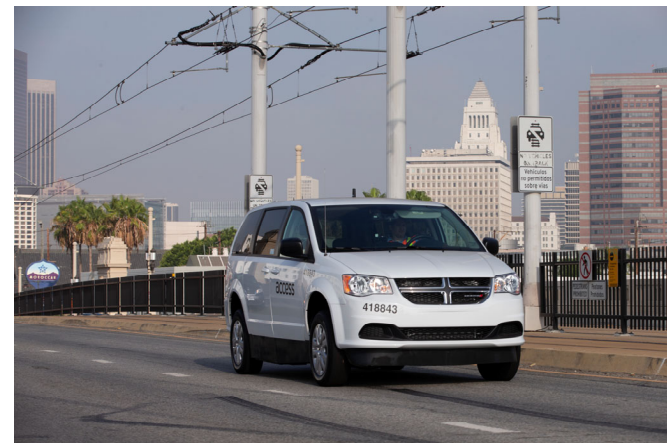
Capital Costs

Access Fleet

- Issues
 - Lack of vehicles
- Alternatives
- Sources
- 125 Vehicles
 - Federal Grant

IT Projects

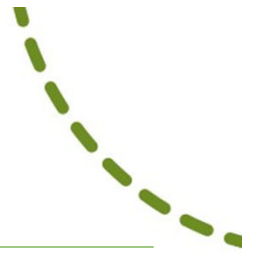
- Local Funds



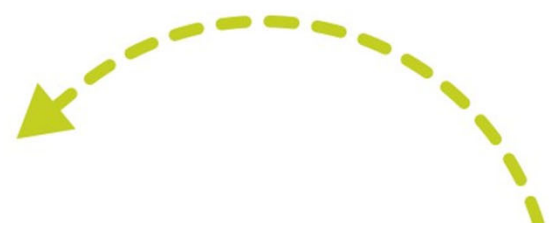
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Funding



| | FY21 Budget | % of Total Funding |
|---|-----------------------|--------------------|
| Federal Section 5310 | \$69,630,000 | 42.5% |
| Capital Federal Section 5310 | \$9,030,060 | 5.5% |
| Local Funds | | |
| COVID-19 Supplemental Funding | \$33,500,000 | 20.4% |
| Los Angeles County Prop C 40% Discretionary | \$31,352,346 | 19.1% |
| Measure M | \$11,500,000 | 7.0% |
| Prior Year Operating - Prop C | \$3,717,637 | 2.3% |
| Passenger Revenues | \$3,574,367 | 2.2% |
| Federal Section 5316 | \$751,317 | 0.5% |
| Misc Income | \$549,766 | 0.3% |
| Federal Section 5317 | \$272,086 | 0.2% |
| | \$ 163,877,579 | 100% |

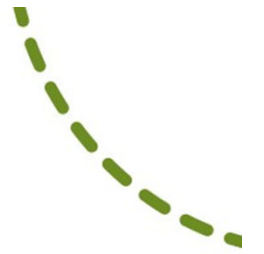
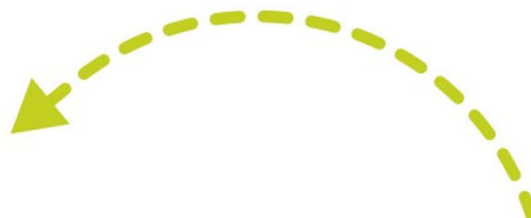


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FY21 Budget Risks

- Service demand could increase
- Eligibility

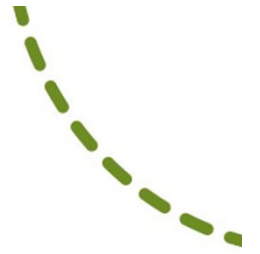
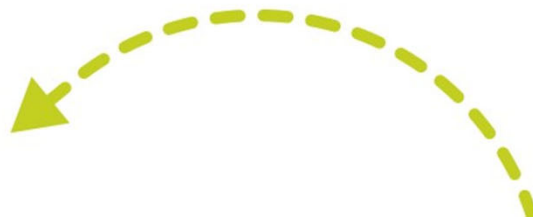
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Next Steps

- Finalize MOU with Metro
- Upload FY21 budget into Oracle

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Recommendation

Approve the FY2020/21 budget as presented.

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