



Access Services
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Proposed Budget Detail Fiscal Year 2021/22

| | |
|---|-----------|
| <u>Budget by Cost Center</u> | <u>1</u> |
| <u>Budget Comparison by Expenditure</u> | <u>4</u> |
| <u>Line Item Detail</u> | <u>5</u> |
| <u>Purchased Transportation Detail</u> | <u>17</u> |
| <u>Summary of Projected Salaries</u> | <u>18</u> |

Access Services
Budget by Cost Center
Fiscal Year Ending June 30, 2022

| | Expenses | % of Total Budget | % of Oper Costs |
|--------------------------------|--------------------|----------------------|--------------------|
| ADMINISTRATION | | | |
| Salaries & Related Expense | \$5,557,404 | 2.5% | 2.7% |
| Professional Services | \$1,484,148 | 0.7% | 0.7% |
| NW & Telecom Maintenance | \$686,709 | 0.3% | 0.3% |
| Office Rent | \$343,392 | 0.2% | 0.2% |
| Insurance | \$233,136 | 0.1% | 0.1% |
| Communications | \$134,930 | 0.1% | 0.1% |
| Other Related Employee Expense | \$93,600 | 0.0% | 0.0% |
| Other Expense | \$84,280 | 0.0% | 0.0% |
| Travel and Conference | \$70,008 | 0.0% | 0.0% |
| Temporary Personnel | \$66,600 | 0.0% | 0.0% |
| Business Meetings & Meals | \$57,600 | 0.0% | 0.0% |
| Postage/Mailing | \$41,400 | 0.0% | 0.0% |
| Board Compensation | \$36,900 | 0.0% | 0.0% |
| Promotions/Events | \$31,284 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$26,836 | 0.0% | 0.0% |
| Printed Materials | \$12,504 | 0.0% | 0.0% |
| Provision For Income Tax | \$12,000 | 0.0% | 0.0% |
| Repair & Maintenance | \$6,000 | 0.0% | 0.0% |
| ADMINISTRATION Total | \$8,978,732 | 4.1% | 4.4% |
| CTSA | | | |
| Salaries & Related Expense | \$464,900 | 0.2% | 0.2% |
| Other Expense | \$37,600 | 0.0% | 0.0% |
| Office Rent | \$16,932 | 0.0% | 0.0% |
| Communications | \$8,100 | 0.0% | 0.0% |
| Postage/Mailing | \$6,000 | 0.0% | 0.0% |
| Promotions/Events | \$4,284 | 0.0% | 0.0% |
| Travel and Conference | \$2,004 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$1,608 | 0.0% | 0.0% |
| Business Meetings & Meals | \$1,200 | 0.0% | 0.0% |
| Insurance | \$1,128 | 0.0% | 0.0% |
| CTSA Total | \$543,756 | 0.2% | 0.3% |

Access Services
Budget by Cost Center
Fiscal Year Ending June 30, 2022

| | Expenses | % of Total Budget | % of Oper Costs |
|----------------------------------|----------------------|--------------------------|------------------------|
| ELIGIBILITY | | | |
| Eligibility and Appeals | \$6,040,752 | 2.8% | 3.0% |
| Purchased Transportation | \$2,912,122 | 1.3% | 1.4% |
| Office Rent | \$466,260 | 0.2% | 0.2% |
| Salaries & Related Expense | \$445,410 | 0.2% | 0.2% |
| Printed Materials | \$405,000 | 0.2% | 0.2% |
| Communications | \$247,601 | 0.1% | 0.1% |
| Postage/Mailing | \$219,996 | 0.1% | 0.1% |
| Tether Pilot Program | \$180,481 | 0.1% | 0.1% |
| Insurance | \$79,068 | 0.0% | 0.0% |
| Repair & Maintenance | \$50,200 | 0.0% | 0.0% |
| Promotions/Events | \$38,568 | 0.0% | 0.0% |
| Professional Services | \$15,000 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$5,340 | 0.0% | 0.0% |
| Travel and Conference | \$2,496 | 0.0% | 0.0% |
| Business Meetings & Meals | \$720 | 0.0% | 0.0% |
| Other Expense | \$600 | 0.0% | 0.0% |
| ELIGIBILITY Total | \$11,109,614 | 5.1% | 5.5% |
| CONTRACT OPERATIONS | | | |
| Purchased Transportation | \$166,188,677 | 75.7% | 81.8% |
| Insurance | \$6,675,708 | 3.0% | 3.3% |
| Contracted Customer Service | \$2,160,549 | 1.0% | 1.1% |
| Salaries & Related Expense | \$916,406 | 0.4% | 0.5% |
| Communications | \$869,603 | 0.4% | 0.4% |
| NW & Telecom Maintenance | \$862,902 | 0.4% | 0.4% |
| Vehicle Costs | \$363,000 | 0.2% | 0.2% |
| Security | \$200,000 | 0.1% | 0.1% |
| Professional Services | \$127,200 | 0.1% | 0.1% |
| Office Rent | \$59,256 | 0.0% | 0.0% |
| Promotions/Events | \$20,004 | 0.0% | 0.0% |
| Printed Materials | \$12,504 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$7,452 | 0.0% | 0.0% |
| Travel and Conference | \$2,004 | 0.0% | 0.0% |
| CONTRACT OPERATIONS Total | \$178,465,266 | 81.2% | 87.9% |

Access Services
Budget by Cost Center
Fiscal Year Ending June 30, 2022

| | Expenses | % of Total Budget | % of Oper Costs |
|---|----------------------|--------------------------|------------------------|
| CONTRACT MGMT | \$182,423,741 | 83.0% | 89.8% |
| Salaries & Related Expense | \$2,140,371 | 1.0% | 1.1% |
| Travel Training | \$906,184 | 0.4% | 0.4% |
| Promotions/Events | \$297,052 | 0.1% | 0.1% |
| Printed Materials | \$168,000 | 0.1% | 0.1% |
| Office Rent | \$156,612 | 0.1% | 0.1% |
| Vehicle Costs | \$84,996 | 0.0% | 0.0% |
| Communications | \$82,200 | 0.0% | 0.0% |
| Insurance | \$39,588 | 0.0% | 0.0% |
| Postage/Mailing | \$26,004 | 0.0% | 0.0% |
| Professional Services | \$20,004 | 0.0% | 0.0% |
| Other Related Employee Expense | \$18,000 | 0.0% | 0.0% |
| Travel and Conference | \$8,004 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$6,780 | 0.0% | 0.0% |
| Other Expense | \$4,200 | 0.0% | 0.0% |
| Business Meetings & Meals | \$480 | 0.0% | 0.0% |
| CONTRACT MGMT Total | \$3,958,475 | 1.8% | 1.9% |
| Total Operating Budget | \$203,055,843 | 92.4% | 100.0% |
| Capital | | 83.0% | |
| Capital - Federal 5310 | \$15,776,650 | 7.2% | |
| Capital - Local | \$830,350 | 0.4% | |
| Capital Total | \$16,607,000 | 7.6% | |
| Total Operating and Capital Budget | \$219,662,843 | 100.00% | |

PASSENGER AND REVENUE STATISTICS

| | FY22 |
|--|-------------|
| Projected # of Passengers | 3,240,253 |
| Projected # of Contract Revenue Miles | 26,672,877 |
| Projected # of Trips | 2,536,173 |
| Average Trip Distance | 10.52 |
| Total Purchased Transportation Cost per Passenger | \$51.11 |
| Total Purchased Transportation Cost per Trip* | \$65.30 |
| Total Purchased Transportation Cost per Contract Revenue Mile* | \$6.21 |
| Total Agency Cost per Passenger before Capital | \$62.67 |
| Eligibility Determinations (2020 In-person incl) | 55,530 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| Category | FY21 Projection | FY21 Budget | FY22 Budget |
|---|------------------------|-----------------------|-----------------------|
| Purchased Transportation | \$137,069,715 | \$119,271,483 | \$169,100,800 |
| Salaries & Related Expense | \$8,747,325 | \$8,695,392 | \$9,524,491 |
| Insurance | \$6,987,691 | \$7,103,844 | \$7,028,628 |
| Eligibility and Appeals | \$4,063,544 | \$4,631,218 | \$6,040,752 |
| Contracted Customer Service | \$1,821,760 | \$2,160,549 | \$2,160,549 |
| Professional Services | \$1,444,847 | \$1,343,880 | \$1,646,352 |
| NW & Telecom Maintenance | \$1,313,178 | \$1,710,760 | \$1,549,612 |
| Communications | \$1,059,842 | \$1,499,248 | \$1,342,434 |
| Office Rent | \$1,007,989 | \$1,039,356 | \$1,042,452 |
| Travel Training | \$533,308 | \$794,121 | \$906,184 |
| Printed Materials | \$345,952 | \$606,012 | \$598,008 |
| Vehicle Costs | \$289,977 | \$262,500 | \$447,996 |
| Promotions/Events | \$181,401 | \$388,196 | \$391,192 |
| Postage/Mailing | \$175,111 | \$353,400 | \$293,400 |
| Security | \$200,000 | \$200,000 | \$200,000 |
| Tether Pilot Program | | \$84,549 | \$180,481 |
| Other Expense | \$117,762 | \$109,236 | \$126,680 |
| Other Related Employee Expense | \$134,760 | \$98,600 | \$111,600 |
| Travel and Conference | \$500 | \$77,496 | \$84,516 |
| Temporary Personnel | \$39,375 | \$66,600 | \$66,600 |
| Business Meetings & Meals | \$1,762 | \$57,024 | \$60,000 |
| Repair & Maintenance | \$7,354 | \$31,200 | \$56,200 |
| Office/Kitchen Supplies | \$23,501 | \$45,012 | \$48,016 |
| Board Compensation | \$11,150 | \$35,904 | \$36,900 |
| Provision For Income Tax | \$6,000 | \$12,000 | \$12,000 |
| TOTAL OPERATING EXPENDITURES | \$165,583,805 | \$150,677,579 | \$203,055,843 |
| <i>Year over Year Percent Change</i> | <i>-10.0%</i> | <i>-18.1%</i> | <i>22.6%</i> |
| CAPITAL EXPENDITURES | \$3,459,305 | \$13,200,000 | \$16,607,000 |
| TOTAL OPERATING & CAPITAL EXPENDITURES | \$ 169,043,110 | \$ 163,877,579 | \$ 219,662,843 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|-----------------------------|-----------------------------|-----------------------------|
| Income | | |
| Federal Section 5310 | \$69,630,000 | \$71,300,000 |
| LA County Prop C Funds | \$26,682,406 | \$76,872,470 |
| CARES Act | \$33,500,000 | \$30,594,743 |
| Measure M | \$12,000,000 | \$12,750,000 |
| Passenger Revenues | \$3,574,367 | \$7,038,624 |
| Prior Yr Operating - Prop C | \$3,717,637 | \$3,161,896 |
| Federal Section 5317 - ATW | | \$723,244 |
| Misc Revenue | \$549,766 | \$614,866 |
| Federal Section 5317 - SAE | \$272,086 | |
| Federal Section 5316 | \$751,317 | |
| Income Total | \$150,677,579 | \$203,055,843 |
| Federal 5310 | \$9,030,060 | \$15,776,650 |
| Prop C - New | \$4,169,940 | \$276,950 |
| Federal 5316 | | |
| Prop C - Carryover | | \$553,400 |
| Federal 5317 | | |
| Capital Total | \$13,200,000 | \$16,607,000 |
| Total Funding | \$163,877,579 | \$219,662,843 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| ADMINISTRATION | | |
| Salaries & Related Expense | | |
| Salaries | \$3,736,253 | \$4,151,310 |
| Health | \$453,821 | \$480,532 |
| CalPERS Retirement Contribution-Employer | \$428,805 | \$481,410 |
| CalPERS Retirement Pickup | \$135,403 | \$154,212 |
| Worker's Compensation | \$107,901 | \$119,905 |
| Medicare | \$52,043 | \$57,658 |
| Dental | \$35,808 | \$34,524 |
| Life/LTD | \$21,104 | \$23,381 |
| Educational Assistance | \$20,000 | \$20,000 |
| CA Unemployment Tax | \$15,624 | \$15,624 |
| Qualified Transportation | \$16,112 | \$14,416 |
| Vision | \$4,344 | \$4,432 |
| Salaries & Related Expense Total | \$5,027,219 | \$5,557,404 |
| Professional Services | | |
| Consulting - Other | \$717,276 | \$1,034,544 |
| Legal Fees | \$360,000 | \$350,004 |
| Other Professional Services | \$96,000 | \$96,000 |
| Interpretation/Translation | \$2,400 | \$3,600 |
| Professional Services Total | \$1,175,676 | \$1,484,148 |
| NW & Telecom Maintenance | | |
| Network Support | \$293,549 | \$290,109 |
| Network Support - Consulting | \$350,000 | \$260,000 |
| Computer - Soft License/Maintenance | \$33,600 | \$65,000 |
| Computer - Website Development | \$42,844 | \$45,600 |
| Computer - Supplies/Exp Equip | \$26,000 | \$26,000 |
| Telephone System Consulting/Maintenance | \$8,576 | \$0 |
| Computer - Consulting | | |
| Computer - Training/Materials | | |
| NW & Telecom Maintenance Total | \$754,569 | \$686,709 |
| Office Rent | | |
| Office/Storage Rent | \$341,088 | \$343,392 |
| Office Rent Total | \$341,088 | \$343,392 |
| Insurance | | |
| Ins - Directors & Officers | \$133,524 | \$133,524 |
| Ins - Coml Genl Liab | \$25,452 | \$25,452 |
| Ins - Umb & Bus Auto | \$26,016 | \$26,016 |
| Ins - Cyber Liability | \$24,396 | \$24,396 |
| Ins - Prof Liab | \$11,268 | \$11,268 |
| Ins - Earthquake Coverage | \$12,480 | \$12,480 |
| Insurance Total | \$233,136 | \$233,136 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| Communications | | |
| Telephone - Cell Phone/Pagers | \$42,380 | \$42,380 |
| Communications | \$36,000 | \$36,000 |
| 800 Line Service | \$19,757 | \$17,150 |
| Frame Relay/T1 - Expense | \$14,400 | \$14,400 |
| Telephone | \$25,000 | \$25,000 |
| Communications Total | \$137,537 | \$134,930 |
| Other Related Employee Expense | | |
| Payroll Processing Services | \$60,000 | \$40,000 |
| Empl Dev/Training/Appreciation | \$30,000 | \$45,000 |
| Recruitment Advertising & Fees | \$8,000 | \$8,000 |
| Subscription/References | \$600 | \$600 |
| Other Related Employee Expense Total | \$98,600 | \$93,600 |
| Other Expense | | |
| Banking Fees | \$24,000 | \$24,000 |
| Miscellaneous | \$12,000 | \$24,000 |
| Professional Memberships | \$15,360 | \$17,592 |
| Equipment/Other Rental | \$9,188 | \$8,488 |
| Mileage and Parking | \$5,400 | \$9,600 |
| Public Notice Advertising Expenses | \$600 | \$600 |
| Provision For Income Tax | | |
| Taxes/Filing Fees | | |
| Other Expense Total | \$66,548 | \$84,280 |
| Travel and Conference | | |
| Travel and Conference | \$65,004 | \$70,008 |
| Mileage and Parking | | |
| Travel and Conference Total | \$65,004 | \$70,008 |
| Temporary Personnel | | |
| Salaries - Temp | \$66,600 | \$66,600 |
| Temporary Personnel Total | \$66,600 | \$66,600 |
| Business Meetings & Meals | | |
| Annual Meeting | \$36,000 | \$36,000 |
| Business Meetings & Meals | \$15,756 | \$21,600 |
| Business Meetings & Meals Total | \$51,756 | \$57,600 |
| Postage/Mailing | | |
| Postage/Mailing/Courier | \$80,400 | \$41,400 |
| Postage/Mailing Total | \$80,400 | \$41,400 |
| Board Compensation | | |
| Board and Advisory Committee Compensation | \$35,904 | \$36,900 |
| Board Compensation Total | \$35,904 | \$36,900 |
| Promotions/Events | | |
| Metro Studio/Design | \$19,284 | \$19,284 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---------------------------------------|---------------------|---------------------|
| Promotional Activities | \$12,000 | \$12,000 |
| Business Meetings & Meals | | |
| Promotions/Events Total | \$31,284 | \$31,284 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$26,052 | \$23,500 |
| Kitchen Supplies | \$5,268 | \$3,336 |
| Office/Kitchen Supplies Total | \$31,320 | \$26,836 |
| Printed Materials | | |
| Pub/Prtng/Cpng | \$12,504 | \$12,504 |
| Printed Materials Total | \$12,504 | \$12,504 |
| Provision For Income Tax | | |
| Provision For Income Tax | \$12,000 | \$12,000 |
| Provision For Income Tax Total | \$12,000 | \$12,000 |
| Repair & Maintenance | | |
| Office Facilities | \$2,400 | \$2,400 |
| Office Equipment | \$3,600 | \$3,600 |
| Repair & Maintenance Total | \$6,000 | \$6,000 |
| ADMINISTRATION Total | \$8,227,146 | \$8,978,732 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| CONTRACT MGMT | | |
| Salaries & Related Expense | | |
| Salaries | \$1,413,064 | \$1,543,287 |
| Health | \$323,020 | \$246,841 |
| CalPERS Retirement Contribution-Employer | \$162,994 | \$180,559 |
| CalPERS Retirement Pickup | \$46,358 | \$54,527 |
| Worker's Compensation | \$48,595 | \$53,127 |
| Medicare | \$19,635 | \$21,296 |
| Dental | \$17,098 | \$11,904 |
| CA Unemployment Tax | \$8,680 | \$8,680 |
| Life/LTD | \$7,962 | \$8,636 |
| Qualified Transportation | \$8,480 | \$8,480 |
| Vision | \$3,462 | \$3,035 |
| Salaries & Related Expense Total | \$2,059,348 | \$2,140,371 |
| Travel Training | | |
| Travel Training | \$794,121 | \$906,184 |
| Travel Training Total | \$794,121 | \$906,184 |
| Promotions/Events | | |
| Metro Studio/Design | \$87,852 | \$87,852 |
| Driver Incentive Program | \$99,996 | \$99,996 |
| Community Meeting | \$51,204 | \$37,200 |
| Promotional Activities | \$50,000 | \$67,000 |
| Safety campaign | | |
| PAX - Compli Fares/Misc Reimb | \$5,004 | \$5,004 |
| Business Meetings & Meals | | |
| Promotions/Events Total | \$294,056 | \$297,052 |
| Printed Materials | | |
| Pub/Prtng/Cpng | \$156,000 | \$168,000 |
| Rider Bulletin | | |
| Printed Materials Total | \$156,000 | \$168,000 |
| Office Rent | | |
| Office/Storage Rent | \$152,052 | \$156,612 |
| Office Rent Total | \$152,052 | \$156,612 |
| Vehicle Costs | | |
| R & M/Other | \$75,996 | \$54,996 |
| Veh - Staff - Gas/Car Wash | \$48,000 | \$30,000 |
| Vehicle Costs Total | \$123,996 | \$84,996 |
| Communications | | |
| Frame Relay/T1 - Expense | \$33,600 | \$33,600 |
| Telephone - Cell Phone/Pagers | \$48,600 | \$48,600 |
| Communications Total | \$82,200 | \$82,200 |
| Insurance | | |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| Ins - Umb & Bus Auto | \$39,588 | \$39,588 |
| Insurance Total | \$39,588 | \$39,588 |
| Postage/Mailing | | |
| Postage/Mailing/Courier | \$45,504 | \$26,004 |
| Postage/Mailing Total | \$45,504 | \$26,004 |
| Professional Services | | |
| Consulting - Other | | \$20,004 |
| Professional Services Total | | \$20,004 |
| Other Related Employee Expense | | |
| Emergency Supplies | | \$18,000 |
| Other Related Employee Expense Total | | \$18,000 |
| Travel and Conference | | |
| Travel and Conference | \$3,996 | \$8,004 |
| Travel and Conference Total | \$3,996 | \$8,004 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$2,748 | \$5,004 |
| Kitchen Supplies | \$1,032 | \$1,776 |
| Office/Kitchen Supplies Total | \$3,780 | \$6,780 |
| Other Expense | | |
| Professional Memberships | \$4,416 | \$4,200 |
| Equipment/Other Rental | | |
| Other Expense Total | \$4,416 | \$4,200 |
| Business Meetings & Meals | | |
| Business Meetings & Meals | \$1,056 | \$480 |
| Business Meetings & Meals Total | \$1,056 | \$480 |
| CONTRACT MGMT Total | \$3,760,113 | \$3,958,475 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|----------------------|----------------------|
| CONTRACT OPERATIONS | | |
| Purchased Transportation | | |
| Purchased Transportation | \$110,603,435 | \$161,121,361 |
| Free Fare Programs | \$1,750,296 | \$3,500,604 |
| Purchased Transportation - ATW | \$409,844 | \$246,120 |
| Backup Services - Others | \$2,161,850 | \$38,250 |
| Purchased Transportation - SAE | \$139,775 | \$941,309 |
| Fuel | \$1,182,745 | \$250,901 |
| Purchased Transportation - PWD | | |
| Miscellaneous Fees | \$72,000 | \$66,000 |
| MTA Shuttle | \$36,000 | \$33,000 |
| Purchased Transportation - AWC | \$64,496 | \$0 |
| Backup Services - Others* | | |
| Vehicle Lease - PWD | | |
| Vehicle Lease - AWC | (\$48) | \$0 |
| Vehicle Lease - ATW | (\$1,380) | (\$1,380) |
| Vehicle Lease - Regular | (\$7,488) | (\$7,488) |
| Purchased Transportation Total | \$116,411,524 | \$166,188,677 |
| Insurance | | |
| Ins - Umb & Bus Auto | \$4,486,848 | \$4,486,848 |
| Ins - Bus Auto/SIR | \$1,880,616 | \$1,805,400 |
| Ins - TPA | \$306,696 | \$306,696 |
| Ins - 3rd Pty Empl Prac | \$76,764 | \$76,764 |
| Insurance Total | \$6,750,924 | \$6,675,708 |
| Contracted Customer Service | | |
| Contracted Customer Service | \$2,160,549 | \$2,160,549 |
| Contracted Customer Service Total | \$2,160,549 | \$2,160,549 |
| Salaries & Related Expense | | |
| Salaries | \$495,096 | \$639,134 |
| Health | \$99,242 | \$124,475 |
| CalPERS Retirement Contribution-Employer | \$59,038 | \$76,322 |
| CalPERS Retirement Pickup | \$21,447 | \$26,962 |
| Worker's Compensation | \$14,358 | \$18,503 |
| Medicare | \$6,995 | \$8,917 |
| Dental | \$6,144 | \$8,669 |
| CA Unemployment Tax | \$3,906 | \$4,340 |
| Qualified Transportation | \$3,816 | \$4,240 |
| Life/LTD | \$2,837 | \$3,616 |
| Vision | \$871 | \$1,228 |
| Salaries & Related Expense Total | \$713,749 | \$916,406 |
| Communications | | |
| 800 Line Service | \$942,712 | \$818,303 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|----------------------|----------------------|
| Frame Relay/T1 - Expense | \$43,200 | \$43,200 |
| Telephone - Cell Phone/Pagers | \$8,100 | \$8,100 |
| Telephone | | |
| Communications Total | \$994,012 | \$869,603 |
| NW & Telecom Maintenance | | |
| Computer - Soft License/Maintenance | \$839,342 | \$750,342 |
| Telephone System Consulting/Maintenance | \$91,000 | \$90,000 |
| Computer - Consulting | | |
| Radio Frequency Lease | \$22,248 | \$22,560 |
| NW & Telecom Maintenance Total | \$952,590 | \$862,902 |
| Vehicle Costs | | |
| R & M/Other | \$40,500 | \$240,000 |
| Consulting | \$48,000 | \$48,000 |
| Decaling | \$50,004 | \$75,000 |
| Vehicle Costs Total | \$138,504 | \$363,000 |
| Security | | |
| Security Contract | \$200,000 | \$200,000 |
| Security Total | \$200,000 | \$200,000 |
| Professional Services | | |
| Consulting - Other | \$27,204 | \$7,200 |
| Interpretation/Translation | \$120,000 | \$120,000 |
| Professional Services Total | \$147,204 | \$127,200 |
| Office Rent | | |
| Office/Storage Rent | \$57,540 | \$59,256 |
| Office Rent Total | \$57,540 | \$59,256 |
| Promotions/Events | | |
| Driver Incentive Program | \$20,004 | \$20,004 |
| Promotions/Events Total | \$20,004 | \$20,004 |
| Printed Materials | | |
| Pub/Prtng/Cpng | \$12,504 | \$12,504 |
| Printed Materials Total | \$12,504 | \$12,504 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$3,432 | \$5,004 |
| Kitchen Supplies | \$1,284 | \$2,448 |
| Office/Kitchen Supplies Total | \$4,716 | \$7,452 |
| Travel and Conference | | |
| Travel and Conference | \$3,996 | \$2,004 |
| Travel and Conference Total | \$3,996 | \$2,004 |
| Temporary Personnel | | |
| Salaries - Temp | \$0 | \$0 |
| Temporary Personnel Total | \$0 | \$0 |
| CONTRACT OPERATIONS Total | \$128,567,816 | \$178,465,266 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| CTSA | | |
| Salaries & Related Expense | | |
| Salaries | \$302,126 | \$326,968 |
| Health | \$54,672 | \$63,546 |
| CalPERS Retirement Contribution-Employer | \$35,354 | \$38,914 |
| CalPERS Retirement Pickup | \$10,919 | \$12,944 |
| Worker's Compensation | \$8,729 | \$9,450 |
| Medicare | \$4,229 | \$4,674 |
| Dental | \$2,448 | \$2,570 |
| Life/LTD | \$1,715 | \$1,895 |
| CA Unemployment Tax | \$1,736 | \$1,736 |
| Qualified Transportation | \$1,696 | \$1,696 |
| Vision | \$452 | \$506 |
| Salaries & Related Expense Total | \$424,077 | \$464,900 |
| Other Expense | | |
| CTSA - Educ/Training Seminars | \$30,000 | \$30,000 |
| CTSA - Paratransit Scholarship | \$7,000 | \$7,000 |
| Professional Memberships | \$636 | \$600 |
| Other Expense Total | \$37,636 | \$37,600 |
| Office Rent | | |
| Office/Storage Rent | \$16,440 | \$16,932 |
| Office Rent Total | \$16,440 | \$16,932 |
| Communications | | |
| Telephone - Cell Phone/Pagers | \$8,100 | \$8,100 |
| Communications Total | \$8,100 | \$8,100 |
| Postage/Mailing | | |
| Postage/Mailing/Courier | \$7,500 | \$6,000 |
| Postage/Mailing Total | \$7,500 | \$6,000 |
| Promotions/Events | | |
| Metro Studio/Design | \$4,284 | \$4,284 |
| Community Meeting | | |
| Business Meetings & Meals | | |
| Promotions/Events Total | \$4,284 | \$4,284 |
| Travel and Conference | | |
| Travel and Conference | \$2,004 | \$2,004 |
| Travel and Conference Total | \$2,004 | \$2,004 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$1,032 | \$1,500 |
| Kitchen Supplies | \$384 | \$108 |
| Office/Kitchen Supplies Total | \$1,416 | \$1,608 |
| Business Meetings & Meals | | |
| Business Meetings & Meals | \$1,056 | \$1,200 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|--|---------------------|---------------------|
| Business Meetings & Meals Total | \$1,056 | \$1,200 |
| Insurance | | |
| Ins - Umb & Bus Auto | \$1,128 | \$1,128 |
| Insurance Total | \$1,128 | \$1,128 |
| Printed Materials | | |
| Pub/Prtng/Cpng | | |
| Printed Materials Total | | |
| NW & Telecom Maintenance | | |
| Telephone System Consulting/Maintenance | | |
| NW & Telecom Maintenance Total | | |
| CTSA Total | \$503,641 | \$543,756 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|---|---------------------|---------------------|
| ELIGIBILITY | | |
| Eligibility and Appeals | | |
| Eligibility Interview | \$4,277,928 | \$5,208,304 |
| Appeal Interview | \$353,290 | \$832,448 |
| Eligibility and Appeals Total | \$4,631,218 | \$6,040,752 |
| Purchased Transportation | | |
| Certification | \$2,859,959 | \$2,912,122 |
| Purchased Transportation Total | \$2,859,959 | \$2,912,122 |
| Office Rent | | |
| Office/Storage Rent | \$437,040 | \$438,756 |
| Office Rent - Utilities | \$35,196 | \$27,504 |
| Office Rent Total | \$472,236 | \$466,260 |
| Salaries & Related Expense | | |
| Salaries | \$325,268 | \$313,345 |
| Health | \$61,568 | \$47,882 |
| CalPERS Retirement Contribution-Employer | \$39,686 | \$39,206 |
| CalPERS Retirement Pickup | \$19,230 | \$23,614 |
| Worker's Compensation | \$9,336 | \$9,023 |
| Medicare | \$4,559 | \$4,174 |
| Dental | \$4,666 | \$2,681 |
| Qualified Transportation | \$2,120 | \$1,696 |
| CA Unemployment Tax | \$2,170 | \$1,736 |
| Life/LTD | \$1,849 | \$1,692 |
| Vision | \$548 | \$361 |
| Salaries & Related Expense Total | \$470,998 | \$445,410 |
| Printed Materials | | |
| ID Badges | \$315,000 | \$315,000 |
| Pub/Prtng/Cpng | \$110,004 | \$90,000 |
| Printed Materials Total | \$425,004 | \$405,000 |
| Communications | | |
| 800 Line Service | \$225,799 | \$196,001 |
| Frame Relay/T1 - Expense | \$35,400 | \$35,400 |
| Telephone - Cell Phone/Pagers | \$16,200 | \$16,200 |
| Communications Total | \$277,399 | \$247,601 |
| Postage/Mailing | | |
| Postage/Mailing/Courier | \$219,996 | \$219,996 |
| Postage/Mailing Total | \$219,996 | \$219,996 |
| Tether Pilot Program | | |
| Tether Strap Project | \$68,330 | \$163,438 |
| Tether Strap Project (Supplies) | | |
| Tether Trips | \$16,219 | \$17,043 |
| Tether Pilot Program Total | \$84,549 | \$180,481 |

Access Services
Budget Comparison by Expenditure
Fiscal Year Ending June 30, 2022

| | FY2020/21 Budget | FY2021/22 Budget |
|--|----------------------|----------------------|
| Insurance | | |
| Ins - Prof Liab | \$33,816 | \$33,816 |
| Ins - Umb & Bus Auto | \$22,320 | \$22,320 |
| Ins - 3rd Pty Empl Prac | \$13,548 | \$13,548 |
| Ins - Bus Auto/SIR | \$9,384 | \$9,384 |
| Insurance Total | \$79,068 | \$79,068 |
| Repair & Maintenance | | |
| Office Facilities | \$24,000 | \$24,000 |
| Office Equipment | \$1,200 | \$26,200 |
| Repair & Maintenance Total | \$25,200 | \$50,200 |
| Promotions/Events | | |
| Metro Studio/Design | \$38,568 | \$38,568 |
| Business Meetings & Meals | | |
| Promotions/Events Total | \$38,568 | \$38,568 |
| Professional Services | | |
| Consulting - Other | \$6,000 | |
| Interpretation/Translation | \$15,000 | \$15,000 |
| Professional Services Total | \$21,000 | \$15,000 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$2,748 | \$5,004 |
| Kitchen Supplies | \$1,032 | \$336 |
| Office/Kitchen Supplies Total | \$3,780 | \$5,340 |
| Travel and Conference | | |
| Travel and Conference | \$2,496 | \$2,496 |
| Travel and Conference Total | \$2,496 | \$2,496 |
| Business Meetings & Meals | | |
| Business Meetings & Meals | \$3,156 | \$720 |
| Business Meetings & Meals Total | \$3,156 | \$720 |
| Other Expense | | |
| Professional Memberships | \$636 | \$600 |
| Other Expense Total | \$636 | \$600 |
| Vehicle Costs | | |
| Veh - Staff - Gas/Car Wash | | |
| Vehicle Costs Total | | |
| NW & Telecom Maintenance | | |
| Computer - Soft License/Maintenance | \$3,600 | \$0 |
| NW & Telecom Maintenance Total | \$3,600 | \$0 |
| ELIGIBILITY Total | \$9,618,864 | \$11,109,614 |
| Grand Total | \$150,677,579 | \$203,055,843 |

Access Services
Purchased Transportation Detail
Fiscal Year Ending June 30, 2022

| PAX by Region | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | TOTAL |
|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Southern | 74,370 | 91,428 | 94,763 | 100,632 | 99,881 | 103,520 | 89,270 | 104,132 | 109,884 | 114,317 | 128,368 | 101,130 | 1,211,694 |
| Eastern | 49,858 | 61,293 | 63,529 | 67,464 | 66,961 | 69,400 | 59,847 | 69,810 | 73,667 | 76,638 | 86,058 | 67,798 | 812,322 |
| Northern | 26,999 | 33,191 | 34,402 | 36,533 | 36,260 | 37,581 | 32,408 | 37,803 | 39,892 | 41,501 | 46,602 | 36,713 | 439,884 |
| West/ Central | 35,770 | 43,975 | 45,579 | 48,402 | 48,041 | 49,791 | 42,937 | 50,086 | 52,852 | 54,984 | 61,743 | 48,642 | 582,803 |
| Antelope Valley | 9,956 | 12,239 | 12,686 | 13,472 | 13,371 | 13,858 | 11,951 | 13,940 | 14,710 | 15,304 | 17,185 | 13,538 | 162,210 |
| Santa Clarita | 1,892 | 2,326 | 2,411 | 2,560 | 2,541 | 2,634 | 2,271 | 2,649 | 2,796 | 2,909 | 3,266 | 2,573 | 30,829 |
| Backup | 31 | 38 | 40 | 42 | 42 | 44 | 38 | 44 | 46 | 48 | 54 | 43 | 510 |
| Total | 198,876 | 244,491 | 253,411 | 269,104 | 267,097 | 276,827 | 238,723 | 278,464 | 293,847 | 305,701 | 343,276 | 270,436 | 3,240,253 |

| Trips by Region | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | TOTAL |
|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Southern | 60,039 | 73,810 | 76,503 | 81,240 | 80,635 | 83,572 | 72,068 | 84,066 | 88,710 | 92,289 | 103,632 | 81,642 | 978,207 |
| Eastern/Cert | 38,447 | 47,265 | 48,990 | 52,023 | 51,635 | 53,516 | 46,150 | 53,833 | 56,807 | 59,098 | 66,362 | 52,281 | 626,408 |
| Northern | 21,210 | 26,075 | 27,026 | 28,700 | 28,486 | 29,523 | 25,459 | 29,698 | 31,338 | 32,603 | 36,610 | 28,842 | 345,569 |
| West/ Central | 27,171 | 33,404 | 34,622 | 36,766 | 36,492 | 37,821 | 32,615 | 38,045 | 40,147 | 41,766 | 46,900 | 36,948 | 442,699 |
| Antelope Valley | 7,234 | 8,893 | 9,217 | 9,788 | 9,715 | 10,069 | 8,683 | 10,129 | 10,688 | 11,119 | 12,486 | 9,837 | 117,858 |
| Santa Clarita | 1,530 | 1,881 | 1,949 | 2,070 | 2,054 | 2,129 | 1,836 | 2,142 | 2,260 | 2,351 | 2,640 | 2,080 | 24,922 |
| Backup | 31 | 38 | 40 | 42 | 42 | 44 | 38 | 44 | 46 | 48 | 54 | 43 | 510 |
| Total | 155,662 | 191,365 | 198,347 | 210,630 | 209,059 | 216,675 | 186,850 | 217,956 | 229,997 | 239,275 | 268,685 | 211,673 | 2,536,173 |

| | | | | | | | | | | | | | |
|-------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| Contract RevMiles | 1,637,087 | 2,012,580 | 2,085,997 | 2,215,203 | 2,198,676 | 2,278,763 | 1,965,099 | 2,292,251 | 2,418,868 | 2,516,436 | 2,825,750 | 2,226,166 | 26,672,877 |
| Contract RevHrs | 84,309 | 103,645 | 107,426 | 114,083 | 113,230 | 117,354 | 101,201 | 118,048 | 124,572 | 129,593 | 145,523 | 114,646 | 1,373,630 |
| Fare Revenue | \$ 432,007 | \$ 531,095 | \$ 550,466 | \$ 584,563 | \$ 580,200 | \$ 601,337 | \$ 518,564 | \$ 604,894 | \$ 638,307 | \$ 664,056 | \$ 745,678 | \$ 587,457 | \$ 7,038,624 |

| Variable Costs by Region | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | TOTAL |
|--------------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|---------------------|----------------------|----------------------|----------------------|----------------------|---------------------|-----------------------|
| Southern | \$ 2,646,757 | \$ 3,248,229 | \$ 3,469,603 | \$ 3,683,385 | \$ 3,655,627 | \$ 3,788,350 | \$ 3,070,971 | \$ 3,576,470 | \$ 3,774,122 | \$ 3,924,818 | \$ 4,404,585 | \$ 3,475,023 | \$ 42,717,941 |
| Eastern | \$ 1,784,487 | \$ 2,190,823 | \$ 2,269,827 | \$ 2,410,066 | \$ 2,391,770 | \$ 2,478,857 | \$ 2,008,323 | \$ 2,339,216 | \$ 2,469,050 | \$ 2,697,081 | \$ 3,027,498 | \$ 2,387,417 | \$ 28,454,414 |
| Northern | \$ 1,089,363 | \$ 1,390,129 | \$ 1,440,020 | \$ 1,528,873 | \$ 1,517,184 | \$ 1,572,387 | \$ 1,250,432 | \$ 1,455,408 | \$ 1,536,365 | \$ 1,597,489 | \$ 1,792,789 | \$ 1,414,558 | \$ 17,584,999 |
| West/ Central | \$ 1,261,053 | \$ 1,548,063 | \$ 1,603,860 | \$ 1,702,939 | \$ 1,703,113 | \$ 1,765,131 | \$ 1,427,841 | \$ 1,662,989 | \$ 1,755,301 | \$ 1,825,398 | \$ 2,048,902 | \$ 1,615,919 | \$ 19,920,510 |
| Antelope Valley | \$ 460,093 | \$ 563,336 | \$ 583,227 | \$ 619,062 | \$ 614,199 | \$ 636,537 | \$ 550,280 | \$ 639,285 | \$ 675,065 | \$ 701,561 | \$ 840,959 | \$ 664,316 | \$ 7,547,920 |
| Santa Clarita | \$ 106,681 | \$ 133,883 | \$ 138,557 | \$ 147,076 | \$ 145,889 | \$ 151,203 | \$ 130,761 | \$ 151,840 | \$ 160,339 | \$ 166,606 | \$ 186,853 | \$ 147,694 | \$ 1,767,385 |
| Backup | \$ 2,325 | \$ 2,850 | \$ 3,000 | \$ 3,150 | \$ 3,150 | \$ 3,300 | \$ 2,850 | \$ 3,300 | \$ 3,450 | \$ 3,600 | \$ 4,050 | \$ 3,225 | \$ 38,250 |
| Eastern - CERT | \$ 235,246 | \$ 238,225 | \$ 229,700 | \$ 239,384 | \$ 219,189 | \$ 211,988 | \$ 227,962 | \$ 240,294 | \$ 246,502 | \$ 241,540 | \$ 256,314 | \$ 232,154 | \$ 2,818,500 |
| Antelope Valley - CERT | \$ 7,857 | \$ 7,995 | \$ 7,581 | \$ 8,064 | \$ 7,030 | \$ 6,685 | \$ 7,512 | \$ 8,132 | \$ 8,408 | \$ 7,788 | \$ 8,901 | \$ 7,671 | \$ 93,623 |
| Total | \$ 7,593,862 | \$ 9,323,533 | \$ 9,745,376 | \$ 10,341,999 | \$ 10,257,151 | \$ 10,614,439 | \$ 8,676,934 | \$ 10,076,935 | \$ 10,628,603 | \$ 11,165,881 | \$ 12,570,851 | \$ 9,947,977 | \$ 120,943,541 |

| Fixed Costs by Region | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | TOTAL |
|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Southern | \$ 1,005,753 | \$ 1,005,753 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 1,157,895 | \$ 13,590,456 |
| Eastern | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 946,906 | \$ 975,359 | \$ 975,359 | \$ 975,359 | \$ 11,448,231 |
| Northern | \$ 716,208 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 784,430 | \$ 9,344,938 |
| West/ Central | \$ 509,240 | \$ 509,240 | \$ 509,240 | \$ 509,240 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 532,335 | \$ 6,295,640 |
| Antelope Valley | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 253,383 | \$ 291,391 | \$ 291,391 | \$ 3,116,616 |
| Santa Clarita | \$ 42,524 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 43,383 | \$ 519,740 |
| Total | \$ 3,474,014 | \$ 3,543,096 | \$ 3,695,238 | \$ 3,695,238 | \$ 3,718,333 | \$ 3,718,333 | \$ 3,718,333 | \$ 3,718,333 | \$ 3,718,333 | \$ 3,746,786 | \$ 3,784,793 | \$ 3,784,793 | \$ 44,315,621 |

| | | | | | | | | | | | | | |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Misc Expense | \$ 2,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 8,011 | \$ 90,132 |
| Fuel Surcharge | \$ 15,403 | \$ 18,935 | \$ 19,625 | \$ 20,838 | \$ 20,679 | \$ 21,434 | \$ 18,487 | \$ 21,558 | \$ 22,756 | \$ 23,667 | \$ 26,579 | \$ 20,938 | \$ 250,901 |

| | | | | | | | | | | | | | |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| Total Purchased Transportation | 11,085,291 | 12,893,575 | 13,468,250 | 14,066,086 | 14,004,174 | 14,362,217 | 12,421,765 | 13,824,837 | 14,377,702 | 14,944,345 | 16,390,234 | 13,761,720 | 165,600,196 |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|

Access Services
 Summary of Projected Salaries
 Fiscal Year Ending June 30, 2022

| | ADMINISTRATION | CONTRACT MGMT | CONTRACT OPERATIONS | CTSA | ELIGIBILITY | BUDGET TOTAL |
|---|--------------------|--------------------|------------------------|------------------|------------------|--------------------|
| Salaries | \$4,151,310 | \$1,543,287 | \$639,134 | \$326,968 | \$313,345 | \$6,974,044 |
| Health | \$480,532 | \$246,841 | \$124,475 | \$63,546 | \$47,882 | \$963,277 |
| CalPERS Retirement Contribution-Employer | \$481,410 | \$180,559 | \$76,322 | \$38,914 | \$39,206 | \$816,411 |
| CalPERS Retirement Pickup | \$154,212 | \$54,527 | \$26,962 | \$12,944 | \$23,614 | \$272,260 |
| Worker's Compensation | \$119,905 | \$53,127 | \$18,503 | \$9,450 | \$9,023 | \$210,007 |
| Medicare | \$57,658 | \$21,296 | \$8,917 | \$4,674 | \$4,174 | \$96,718 |
| Dental | \$34,524 | \$11,904 | \$8,669 | \$2,570 | \$2,681 | \$60,349 |
| Life/LTD | \$23,381 | \$8,636 | \$3,616 | \$1,895 | \$1,692 | \$39,221 |
| CA Unemployment Tax | \$15,624 | \$8,680 | \$4,340 | \$1,736 | \$1,736 | \$32,116 |
| Qualified Transportation | \$14,416 | \$8,480 | \$4,240 | \$1,696 | \$1,696 | \$30,528 |
| Educational Assistance | \$20,000 | | | | | \$20,000 |
| Vision | \$4,432 | \$3,035 | \$1,228 | \$506 | \$361 | \$9,562 |
| Salaries & Related Expense Total | \$5,557,404 | \$2,140,371 | \$916,406 | \$464,900 | \$445,410 | \$9,524,491 |