

Access Services PO Box 5728 El Monte, CA 91734 213.270.6000 accessla.org

Proposed Budget Detail Fiscal Year 2020/21

| Budget by Cost Center | 1 |
|----------------------------------|----|
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| Fiscal Year Ending June 30, 2021 | Expenses | % of Total Budget | % of Oper Costs |
|----------------------------------|-------------|----------------------|--------------------|
| ADMINISTRATION | | | |
| Salaries & Related Expense | \$5,027,219 | 3.1% | 3.3% |
| Professional Services | \$1,175,676 | 0.7% | 0.8% |
| Network & Telecom Maintenance | \$754,569 | 0.5% | 0.5% |
| Office Rent | \$341,088 | 0.2% | 0.2% |
| Insurance | \$233,136 | 0.1% | 0.2% |
| Communications | \$137,537 | 0.1% | 0.1% |
| Other Related Employee Expense | \$98,600 | 0.1% | 0.1% |
| Postage/Mailing | \$80,400 | 0.0% | 0.1% |
| Temporary Personnel | \$66,600 | 0.0% | 0.0% |
| Other Expense | \$66,548 | 0.0% | 0.0% |
| Travel and Conference | \$65,004 | 0.0% | 0.0% |
| Business Meetings & Meals | \$51,756 | 0.0% | 0.0% |
| Board Compensation | \$35,904 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$31,320 | 0.0% | 0.0% |
| Promotions/Events | \$31,284 | 0.0% | 0.0% |
| Printed Materials | \$12,504 | 0.0% | 0.0% |
| Provision For Income Tax | \$12,000 | 0.0% | 0.0% |
| Repair & Maintenance | \$6,000 | 0.0% | 0.0% |
| ADMINISTRATION Total | \$8,227,146 | 5.0% | 5.5% |
| CTSA | | | |
| Salaries & Related Expense | \$424,077 | 0.3% | 0.3% |
| Other Expense | \$37,636 | 0.0% | 0.0% |
| Office Rent | \$16,440 | 0.0% | 0.0% |
| Communications | \$8,100 | 0.0% | 0.0% |
| Postage/Mailing | \$7,500 | 0.0% | 0.0% |
| Promotions/Events | \$4,284 | 0.0% | 0.0% |
| Travel and Conference | \$2,004 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$1,416 | 0.0% | 0.0% |
| Insurance | \$1,128 | 0.0% | 0.0% |
| Business Meetings & Meals | \$1,056 | 0.0% | 0.0% |
| CTSA Total | \$503,641 | 0.3% | 0.3% |

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| Fiscal Year Ending June 30, 2021 | | | |
|----------------------------------|---------------|----------------------|--------------------|
| | Expenses | % of Total Budget | % of Oper Costs |
| ELIGIBILITY | | | |
| Eligibility and Appeals | \$4,631,218 | 2.8% | 3.1% |
| Purchased Transportation | \$2,859,959 | 1.7% | 1.9% |
| Office Rent | \$472,236 | 0.3% | 0.3% |
| Salaries & Related Expense | \$470,998 | 0.3% | 0.3% |
| Printed Materials | \$425,004 | 0.3% | 0.3% |
| Communications | \$277,399 | 0.2% | 0.2% |
| Postage/Mailing | \$219,996 | 0.1% | 0.1% |
| Tether Pilot Program | \$84,549 | 0.1% | 0.1% |
| Insurance | \$79,068 | 0.0% | 0.1% |
| Promotions/Events | \$38,568 | 0.0% | 0.0% |
| Repair & Maintenance | \$25,200 | 0.0% | 0.0% |
| Professional Services | \$21,000 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$3,780 | 0.0% | 0.0% |
| Network & Telecom Maintenance | \$3,600 | 0.0% | 0.0% |
| Business Meetings & Meals | \$3,156 | 0.0% | 0.0% |
| Travel and Conference | \$2,496 | 0.0% | 0.0% |
| Other Expense | \$636 | 0.0% | 0.0% |
| ELIGIBILITY Total | \$9,618,864 | 5.9% | 6.4% |
| CONTRACT OPERATIONS | | | |
| Purchased Transportation | \$116,411,524 | 71.0% | 77.3% |
| Insurance | \$6,750,924 | 4.1% | 4.5% |
| Contracted Customer Service | \$2,160,549 | 1.3% | 1.4% |
| Communications | \$994,012 | 0.6% | 0.7% |
| Network & Telecom Maintenance | \$952,590 | 0.6% | 0.6% |
| Salaries & Related Expense | \$713,749 | 0.4% | 0.5% |
| Security | \$200,000 | 0.1% | 0.1% |
| Professional Services | \$147,204 | 0.1% | 0.1% |
| Vehicle Costs | \$138,504 | 0.1% | 0.1% |
| Office Rent | \$57,540 | 0.0% | 0.0% |
| Promotions/Events | \$20,004 | 0.0% | 0.0% |
| Printed Materials | \$12,504 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$4,716 | 0.0% | 0.0% |
| Travel and Conference | \$3,996 | 0.0% | 0.0% |
| CONTRACT OPERATIONS Total | \$128,567,816 | 78.5% | 85.3% |

| rissar real Enamy valle es, Ese. | Expenses | % of Total Budget | % of Oper Costs |
|---|---------------|----------------------|--------------------|
| CONTRACT MANAGEMENT | | | |
| Salaries & Related Expense | \$2,059,348 | 1.3% | 1.4% |
| Travel Training | \$794,121 | 0.5% | 0.5% |
| Promotions/Events | \$294,056 | 0.2% | 0.2% |
| Printed Materials | \$156,000 | 0.1% | 0.1% |
| Office Rent | \$152,052 | 0.1% | 0.1% |
| Vehicle Costs | \$123,996 | 0.1% | 0.1% |
| Communications | \$82,200 | 0.1% | 0.1% |
| Postage/Mailing | \$45,504 | 0.0% | 0.0% |
| Insurance | \$39,588 | 0.0% | 0.0% |
| Other Expense | \$5,472 | 0.0% | 0.0% |
| Travel and Conference | \$3,996 | 0.0% | 0.0% |
| Office/Kitchen Supplies | \$3,780 | 0.0% | 0.0% |
| CONTRACT MANAGEMENT Total | \$3,760,113 | 2.3% | 2.5% |
| Total Operating Budget | \$150,677,579 | 91.9% | 100.0% |
| Capital | | | |
| Capital - Federal 5310 | \$9,030,060 | 5.5% | |
| Capital - Local | \$4,169,940 | 2.5% | |
| Capital Total | \$13,200,000 | 8.1% | |
| Total Operating and Capital Budget | \$163,877,579 | 100.00% | |
| PASSENGER AND REVENUE STATISTICS | | <u>FY21</u> | |
| Projected # of Passengers | | 1,462,982 | |
| Projected # of Contract Revenue Miles | | 10,344,340 | |
| Projected # of Trips | | 1,141,985 | |
| Average Trip Distance | | 9.06 | |
| Total Purchased Transportation Cost per Passenger | | \$80.33 | |
| Total Purchased Transportation Cost per Trip | | \$102.91 | |
| Total Purchased Transportation Cost per Contract Reve | nue Mile | \$11.36 | |
| Total Agency Cost per Passenger before Capital | | \$102.99 | |
| Eligibility Determinations | | 33,810 | |

| Category | FY20 Projection | FY20 Budget | FY21 Budget |
|--|-----------------|----------------|----------------|
| Purchased Transportation | \$141,729,610 | \$151,288,977 | \$119,271,483 |
| Salaries & Related Expense | \$8,279,635 | \$8,290,407 | \$8,695,392 |
| Insurance | \$6,371,079 | \$7,101,864 | \$7,103,844 |
| Eligibility and Appeals | \$4,686,730 | \$6,016,864 | \$4,631,218 |
| Contracted Customer Service | \$2,093,909 | \$2,333,173 | \$2,160,549 |
| NW & Telecom Maintenance | \$1,252,963 | \$1,677,334 | \$1,710,760 |
| Communications | \$2,462,685 | \$1,220,436 | \$1,499,248 |
| Professional Services | \$1,390,581 | \$1,315,670 | \$1,343,880 |
| Office Rent | \$984,907 | \$1,003,968 | \$1,039,356 |
| Travel Training | \$745,819 | \$853,207 | \$794,121 |
| Printed Materials | \$537,513 | \$677,000 | \$606,012 |
| Promotions/Events | \$252,037 | \$419,592 | \$388,196 |
| Postage/Mailing | \$219,556 | \$437,008 | \$353,400 |
| Vehicle Costs | \$265,108 | \$358,884 | \$262,500 |
| Security | \$200,000 | \$200,000 | \$200,000 |
| Other Expense | \$105,998 | \$112,476 | \$109,236 |
| Other Related Employee Expense | \$140,542 | \$105,000 | \$98,600 |
| Tether Pilot Program | \$67,395 | \$177,422 | \$84,549 |
| Travel and Conference | \$77,003 | \$107,212 | \$77,496 |
| Temporary Personnel | \$63,774 | \$50,004 | \$66,600 |
| Business Meetings & Meals | \$48,389 | \$25,000 | \$57,024 |
| Office/Kitchen Supplies | \$37,951 | \$71,024 | \$45,012 |
| Board Compensation | \$31,094 | \$26,000 | \$35,904 |
| Repair & Maintenance | \$22,262 | \$36,000 | \$31,200 |
| Provision For Income Tax | \$5,000 | | \$12,000 |
| TOTAL OPERATING EXPENDITURES | \$172,071,539 | \$183,904,523 | \$150,677,579 |
| Year over Year Percent Change | | 6.7% | -18.1% |
| CAPITAL EXPENDITURES | \$10,980,335 | \$9,255,055 | \$13,200,000 |
| TOTAL OPERATING & CAPITAL EXPENDITURES | \$ 183,051,874 | \$ 193,159,578 | \$ 163,877,579 |

| | FY2019/20 Budget | FY2020/21 Budget |
|-------------------------------|---------------------|---------------------|
| Income | 20.0800 | 20.0000 |
| Federal Section 5310 | \$70,988,000 | \$69,630,000 |
| LA County Prop C Funds | \$84,482,848 | \$27,182,406 |
| COVID-19 Supplemental Funding | | \$33,500,000 |
| Measure M | \$12,900,000 | \$11,500,000 |
| Passenger Revenues | \$10,091,728 | \$3,574,367 |
| Prior Yr Operating - Prop C | \$4,027,181 | \$3,717,637 |
| Federal Section 5317 - ATW | \$660,000 | |
| Misc Revenue | \$509,766 | \$549,766 |
| Federal Section 5317 - SAE | \$245,000 | \$272,086 |
| Federal Section 5316 | | \$751,317 |
| Income Total | \$183,904,523 | \$150,677,579 |
| | | |
| Federal 5310 | \$4,510,652 | \$9,030,060 |
| Prop C - New | \$488,000 | \$4,169,940 |
| Federal 5316 | \$2,313,033 | |
| Prop C - Carryover | \$1,318,803 | |
| Federal 5317 | \$624,567 | |
| Capital Total | \$9,255,055 | \$13,200,000 |
| | | |
| Total Funding | \$193,159,578 | \$163,877,579 |

| riscal real Eliding Julie 30, 2021 | | |
|--|---------------------|---------------------------------------|
| | FY2019/20 Budget | FY2020/21 Budget |
| ADMINISTRATION | buuget | buuget |
| Salaries & Related Expense | | |
| Salaries | \$3,628,072 | \$3,736,253 |
| Health | \$400,767 | \$453,821 |
| CalPERS Retirement Contribution-Employer | \$400,707 | \$428,805 |
| CalPERS Retirement Pickup | \$131,160 | \$135,403 |
| Worker's Compensation | \$80,258 | \$107,901 |
| Medicare | \$50,454 | \$52,043 |
| Dental | \$30,879 | \$35,808 |
| Life/LTD | \$20,460 | \$33,808 |
| Educational Assistance | \$15,000 | \$20,000 |
| | \$13,000 | · · · · · · · · · · · · · · · · · · · |
| Qualified Transportation | • • | \$16,112 |
| CA Unemployment Tax | \$15,190 | \$15,624 |
| Vision | \$3,850 | \$4,344 |
| Salaries & Related Expense Total | \$4,793,865 | \$5,027,219 |
| Professional Services | 4404.056 | 4747.076 |
| Consulting - Other | \$481,056 | \$717,276 |
| Legal Fees | \$279,996 | \$360,000 |
| Other Professional Services | \$60,050 | \$96,000 |
| Interpretation/Translation | \$2,004 | \$2,400 |
| Professional Services Total | \$823,106 | \$1,175,676 |
| Office Rent | | |
| Office/Storage Rent | \$304,428 | \$341,088 |
| Office Rent Total | \$304,428 | \$341,088 |
| Network & Telecom Maintenance | | <u> </u> |
| Network Support - Consulting | \$50,000 | \$350,000 |
| Network Support | \$281,549 | \$293,549 |
| Computer - Website Development | \$42,844 | \$42,844 |
| Computer - Soft License/Maintenance | \$65,000 | \$33,600 |
| Computer - Supplies/Exp Equip | \$20,000 | \$26,000 |
| Telephone System Consulting/Maintenance | \$8,576 | \$8,576 |
| Computer - Consulting | | |
| Computer - Training/Materials | \$15,000 | |
| Network & Telecom Maintenance Total | \$482,969 | \$754,569 |
| Insurance | | |
| Ins - Directors & Officers | \$82,512 | \$133,524 |
| Ins - Umb & Bus Auto | \$25,656 | \$26,016 |
| Ins - Coml Genl Liab | \$24,864 | \$25,452 |
| Ins - Cyber Liability | \$14,712 | \$24,396 |
| Ins - Earthquake Coverage | \$10,884 | \$12,480 |
| Ins - Prof Liab | \$11,268 | \$11,268 |
| Insurance Total | \$169,896 | \$233,136 |
| Postage/Mailing | | |
| Postage/Mailing/Courier | \$59,004 | \$80,400 |

| riscal real Eliding Julie 30, 2021 | | |
|---|---------------------|---------------------|
| | FY2019/20 Budget | FY2020/21 Budget |
| Postage/Mailing Total | \$59,004 | \$80,400 |
| Other Related Employee Expense | | |
| Payroll Processing Services | \$60,000 | \$60,000 |
| Empl Dev/Training/Appreciation | \$40,000 | \$30,000 |
| Recruitment Advertising & Fees | \$3,000 | \$8,000 |
| Subscription/References | \$2,000 | \$600 |
| Other Related Employee Expense Total | \$105,000 | \$98,600 |
| Communications | | |
| Telephone - Cell Phone/Pagers | \$34,560 | \$42,380 |
| Communications | \$35,000 | \$36,000 |
| Telephone | (\$25,200) | \$25,000 |
| 800 Line Service | \$10,000 | \$19,757 |
| Frame Relay/T1 - Expense | \$15,600 | \$14,400 |
| Communications Total | \$69,960 | \$137,537 |
| Travel and Conference | | . , |
| Travel and Conference | \$63,012 | \$65,004 |
| Mileage and Parking | \$4,200 | ,, |
| Travel and Conference Total | \$67,212 | \$65,004 |
| Office/Kitchen Supplies | 1.2 / | , , |
| Office Supplies | \$41,084 | \$26,052 |
| Kitchen Supplies | \$8,784 | \$5,268 |
| Office/Kitchen Supplies Total | \$49,868 | \$31,320 |
| Temporary Personnel | , ,,,,,, | , , , , , |
| Salaries - Temp | \$50,004 | \$66,600 |
| Temporary Personnel Total | \$50,004 | \$66,600 |
| Board Compensation | | . , |
| Board and Advisory Committee Compensation | \$26,000 | \$35,904 |
| Board Compensation Total | \$26,000 | \$35,904 |
| Repair & Maintenance | | |
| Office Equipment | \$6,000 | \$3,600 |
| Office Facilities | \$15,000 | \$2,400 |
| Repair & Maintenance Total | \$21,000 | \$6,000 |
| Other Expense | | |
| Banking Fees | \$21,600 | \$24,000 |
| Professional Memberships | \$5,772 | \$15,360 |
| Miscellaneous | \$12,000 | \$12,000 |
| Equipment/Other Rental | \$8,288 | \$9,188 |
| Mileage and Parking | | \$5,400 |
| Public Notice Advertising Expenses | \$2,000 | \$600 |
| Taxes/Filing Fees | , , - | , |
| Provision For Income Tax | \$12,000 | |
| Other Expense Total | \$61,660 | \$66,548 |
| Promotions/Events | | |
| Studio/Design | \$22,500 | \$19,284 |
| | | . , |

| | FY2019/20 | FY2020/21 |
|---------------------------------|-------------|-------------|
| | Budget | Budget |
| Promotional Activities | \$11,400 | \$12,000 |
| Business Meetings & Meals | \$12,996 | |
| Promotions/Events Total | \$46,896 | \$31,284 |
| Business Meetings & Meals | | |
| Annual Meeting | \$25,000 | \$36,000 |
| Business Meetings & Meals | | \$15,756 |
| Business Meetings & Meals Total | \$25,000 | \$51,756 |
| Printed Materials | | |
| Pub/Prtng/Cpng | \$22,500 | \$12,504 |
| Printed Materials Total | \$22,500 | \$12,504 |
| Provision For Income Tax | | |
| Provision For Income Tax | <u> </u> | \$12,000 |
| Provision For Income Tax Total | | \$12,000 |
| ADMINISTRATION Total | \$7,178,368 | \$8,227,146 |

| riscal real Eliding Julie 30, 2021 | | |
|--|------------------|-------------|
| | FY2019/20 | FY2020/21 |
| | Budget | Budget |
| CONTRACT MANAGEMENT | | |
| Salaries & Related Expense | 4 | 4 |
| Salaries | \$1,409,132 | \$1,413,064 |
| Health | \$252,736 | \$323,020 |
| CalPERS Retirement Contribution-Employer | \$159,872 | \$162,994 |
| Worker's Compensation | \$37,944 | \$48,595 |
| CalPERS Retirement Pickup | \$46,867 | \$46,358 |
| Medicare | \$19,611 | \$19,635 |
| Dental | \$13,582 | \$17,098 |
| CA Unemployment Tax | \$8,246 | \$8,680 |
| Qualified Transportation | \$8,904 | \$8,480 |
| Life/LTD | \$7,953 | \$7,962 |
| Vision | \$2 <i>,</i> 765 | \$3,462 |
| Salaries & Related Expense Total | \$1,967,612 | \$2,059,348 |
| Travel Training | | |
| Travel Training | \$853,207 | \$794,121 |
| Travel Training Total | \$853,207 | \$794,121 |
| Promotions/Events | | |
| Driver Incentive Program | | \$99,996 |
| Studio/Design | \$102,500 | \$87,852 |
| Community Meeting | \$51,200 | \$51,204 |
| Promotional Activities | \$50,000 | \$50,000 |
| PAX - Compli Fares/Misc Reimb | | \$5,004 |
| Safety campaign | \$10,000 | |
| Business Meetings & Meals | \$3,000 | |
| Meals - Pub Mtg/Event | | |
| Promotions/Events Total | \$216,700 | \$294,056 |
| Office Rent | | |
| Office/Storage Rent | \$145,716 | \$152,052 |
| Office Rent Total | \$145,716 | \$152,052 |
| Printed Materials | | |
| Pub/Prtng/Cpng | \$145,500 | \$156,000 |
| Rider Bulletin | \$14,000 | |
| Printed Materials Total | \$159,500 | \$156,000 |
| Vehicle Costs | | |
| R & M/Other | \$126,996 | \$75,996 |
| Veh - Staff - Gas/Car Wash | \$60,000 | \$48,000 |
| Registration | . , - | . , |
| Vehicle Costs Total | \$186,996 | \$123,996 |
| Postage/Mailing | ,, | |
| Postage/Mailing/Courier | \$43,000 | \$45,504 |
| Postage/Mailing Total | \$43,000 | \$45,504 |
| Communications | ¥ .2,22 | ,, |
| Telephone - Cell Phone/Pagers | \$24,624 | \$48,600 |
| receptione centrione/ragers | 727,027 | \$ 40,000 |

| | FY2019/20 | FY2020/21 |
|--------------------------------------|-------------|-------------|
| | Budget | Budget |
| Frame Relay/T1 - Expense | \$36,400 | \$33,600 |
| Communications Total | \$61,024 | \$82,200 |
| Professional Services | | |
| Consulting - Other | \$121,428 | |
| Professional Services Total | \$121,428 | |
| Travel and Conference | | |
| Travel and Conference | \$27,000 | \$3,996 |
| Travel and Conference Total | \$27,000 | \$3,996 |
| Insurance | | |
| Ins - Umb & Bus Auto | \$39,048 | \$39,588 |
| Insurance Total | \$39,048 | \$39,588 |
| Other Expense | | |
| Professional Memberships | \$3,048 | \$4,416 |
| Equipment/Other Rental | | |
| Other Expense Total | \$3,048 | \$4,416 |
| Other Related Employee Expense | | |
| Scratch and Win Program | | |
| Other Related Employee Expense Total | | |
| Office/Kitchen Supplies | | |
| Office Supplies | \$4,116 | \$2,748 |
| Kitchen Supplies | \$1,716 | \$1,032 |
| Office/Kitchen Supplies Total | \$5,832 | \$3,780 |
| Business Meetings & Meals | | |
| Business Meetings & Meals | | \$1,056 |
| Business Meetings & Meals Total | | \$1,056 |
| CONTRACT MANAGEMENT Total | \$3,830,111 | \$3,760,113 |

| Fiscal Teal Eliding Julie 30, 2021 | | |
|--|---------------|---------------|
| | FY2019/20 | FY2020/21 |
| | Budget | Budget |
| CONTRACT OPERATIONS | | |
| Purchased Transportation | 44.42.722.040 | 6440.600.405 |
| Purchased Transportation | \$142,739,949 | \$110,603,435 |
| Backup Services - Others | 4 | \$2,161,850 |
| Free Fare Programs | \$3,500,592 | \$1,750,296 |
| Fuel | \$212,399 | \$1,182,745 |
| Purchased Transportation - ATW | \$1,257,257 | \$409,844 |
| Purchased Transportation - SAE | \$505,564 | \$139,775 |
| Miscellaneous Fees | \$72,000 | \$72,000 |
| Purchased Transportation - AWC | | \$64,496 |
| MTA Shuttle | \$36,000 | \$36,000 |
| Backup Services - Others* | \$13,425 | |
| Vehicle Lease - PWD | (\$48) | |
| Purchased Transportation - PWD | \$372,525 | |
| Vehicle Lease - AWC | | (\$48) |
| Vehicle Lease - ATW | (\$1,380) | (\$1,380) |
| Vehicle Lease - Regular | (\$7,488) | (\$7,488) |
| Purchased Transportation Total | \$148,700,794 | \$116,411,524 |
| Insurance | | |
| Ins - Umb & Bus Auto | \$4,355,064 | \$4,486,848 |
| Ins - Bus Auto/SIR | \$2,138,940 | \$1,880,616 |
| Ins - TPA | \$279,396 | \$306,696 |
| Ins - 3rd Pty Empl Prac | \$46,764 | \$76,764 |
| Insurance Total | \$6,820,164 | \$6,750,924 |
| Contracted Customer Service | | |
| Contracted Customer Service | \$2,333,173 | \$2,160,549 |
| Contracted Customer Service Total | \$2,333,173 | \$2,160,549 |
| Communications | | |
| 800 Line Service | \$839,997 | \$942,712 |
| Frame Relay/T1 - Expense | \$46,800 | \$43,200 |
| Telephone - Cell Phone/Pagers | \$4,104 | \$8,100 |
| Telephone | | |
| Communications Total | \$890,901 | \$994,012 |
| Network & Telecom Maintenance | | |
| Computer - Soft License/Maintenance | \$792,169 | \$839,342 |
| Telephone System Consulting/Maintenance | \$90,000 | \$91,000 |
| Radio Frequency Lease | \$17,196 | \$22,248 |
| Computer - Consulting | \$294,000 | . , |
| Network & Telecom Maintenance Total | \$1,193,365 | \$952,590 |
| Salaries & Related Expense | | . , , |
| Salaries | \$425,889 | \$495,096 |
| Health | \$69,741 | \$99,242 |
| CalPERS Retirement Contribution-Employer | \$50,398 | \$59,038 |
| CalPERS Retirement Pickup | \$21,788 | \$21,447 |
| I | , -, | 1 -/ |

| | FY2019/20 | FY2020/21 |
|----------------------------------|---------------|---------------|
| | Budget | Budget |
| Worker's Compensation | \$9,473 | \$14,358 |
| Medicare | \$6,027 | \$6,995 |
| Dental | \$4,963 | \$6,144 |
| CA Unemployment Tax | \$3,038 | \$3,906 |
| Qualified Transportation | \$2,968 | \$3,816 |
| Life/LTD | \$2,444 | \$2,837 |
| Vision | \$624 | \$871 |
| Salaries & Related Expense Total | \$597,353 | \$713,749 |
| Vehicle Costs | | |
| Decaling | \$39,000 | \$50,004 |
| Consulting | \$120,000 | \$48,000 |
| R & M/Other | \$12,504 | \$40,500 |
| Registration | | |
| Vehicle Costs Total | \$171,504 | \$138,504 |
| Security | | |
| Security Contract | \$200,000 | \$200,000 |
| Security Total | \$200,000 | \$200,000 |
| Professional Services | | |
| Interpretation/Translation | \$132,000 | \$120,000 |
| Consulting - Other | \$192,864 | \$27,204 |
| Professional Services Total | \$324,864 | \$147,204 |
| Office Rent | | |
| Office/Storage Rent | \$42,852 | \$57,540 |
| Office Rent Total | \$42,852 | \$57,540 |
| Promotions/Events | | |
| Driver Incentive Program | \$100,000 | \$20,004 |
| Promotions/Events Total | \$100,000 | \$20,004 |
| Office/Kitchen Supplies | | |
| Office Supplies | \$5,148 | \$3,432 |
| Kitchen Supplies | \$2,148 | \$1,284 |
| Office/Kitchen Supplies Total | \$7,296 | \$4,716 |
| Travel and Conference | | |
| Travel and Conference | \$8,500 | \$3,996 |
| Travel and Conference Total | \$8,500 | \$3,996 |
| Printed Materials | | |
| Pub/Prtng/Cpng | | \$12,504 |
| Printed Materials Total | | \$12,504 |
| Temporary Personnel | | |
| Salaries - Temp | \$0 | \$0 |
| Temporary Personnel Total | \$0 | \$0 |
| CONTRACT OPERATIONS Total | \$161,390,766 | \$128,567,816 |

| Salaries & Related Expense \$236,180 \$302,126 Health \$36,256 \$54,672 CalPERS Retirement Contribution-Employer \$27,668 \$35,354 CalPERS Retirement Pickup \$11,378 \$10,919 Worker's Compensation \$5,229 \$8,729 Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$13,302 \$1,736 CalPERS Retirement Pickup \$11,373 \$10,919 Worker's Compensation \$5,229 \$8,729 Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,733 \$1,715 Qualified Transportation \$1,272 \$1,696 \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 \$1,272 \$1,272 \$1,696 \$1,272 \$1,272 \$1,696 \$1,272 \$1,272 \$1,696 \$1,272 \$1,272 \$1,272 \$1,696 \$1,272 | _ | FY2019/20 Budget | FY2020/21 Budget |
|---|--|---------------------|---------------------|
| Salaries \$236,180 \$302,126 Health \$36,256 \$54,672 CalPERS Retirement Contribution-Employer \$27,668 \$35,354 CalPERS Retirement Pickup \$11,378 \$10,919 Worker's Compensation \$5,229 \$8,729 Medicare \$33,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,330 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing Total \$5,004 \$7,500 Promotio | CTSA | | |
| Health | Salaries & Related Expense | | |
| CalPERS Retirement Pickup \$11,378 \$10,919 Worker's Compensation \$5,229 \$8,799 Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Postage/Mailing Total \$5,000 \$4,284 Business Meetings & Meals \$996 Communications \$4,104 \$8,100 Travel and Conference | Salaries | \$236,180 | \$302,126 |
| CalPERS Retirement Pickup \$11,378 \$10,919 Worker's Compensation \$5,229 \$8,729 Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Office Rent Total \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$0 \$96 Communications | Health | \$36,256 | \$54,672 |
| Worker's Compensation \$5,229 \$8,729 Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Postage/Mailing Total \$5,000 \$4,284 Business Meetings & Meals \$996 \$2,000 Community Meeting \$2,000 \$7,996 \$4,284 | CalPERS Retirement Contribution-Employer | \$27,668 | \$35,354 |
| Medicare \$3,288 \$4,229 Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,733 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense \$40,000 \$30,000 CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Office/Storage Rent \$60,000 \$16,440 Office/Storage Rent Office/Storage Rent \$60,000 \$16,440 Office Rent Total \$5,004 \$7,500 Postage/Mailing \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,004 \$7,500 Business Meetings & Meals \$9 | CalPERS Retirement Pickup | \$11,378 | \$10,919 |
| Dental \$2,258 \$2,448 CA Unemployment Tax \$1,302 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent Office/Storage Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Office Rent Total \$5,004 \$7,500 Postage/Mailing Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 \$5,000 \$4,284 Communications \$7,996 \$4,284 Communications Total \$4,104 | Worker's Compensation | \$5,229 | \$8,729 |
| CA Unemployment Tax \$1,302 \$1,736 Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 \$2,000 Community Meeting \$2,000 \$7,996 \$4,284 Communications \$1,000 \$1,000 \$1,000 \$2,004 \$2,004 \$2,004 \$3,000 \$2,004 \$3,000 \$3,000 \$3,000 | Medicare | \$3,288 | \$4,229 |
| Life/LTD \$1,333 \$1,715 Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Community Meeting \$2,000 \$7,906 Promotions/Events Total \$7,996 \$4,284 Communications \$1,04 \$8,100 Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 T | Dental | \$2,258 | \$2,448 |
| Qualified Transportation \$1,272 \$1,696 Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense *** *** CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent *** \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailling Courier \$5,004 \$7,500 Postage/Mailling Total \$5,004 \$7,500 Promotions/Events *** *** Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$1,004 \$8,100 Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,04 | CA Unemployment Tax | \$1,302 | \$1,736 |
| Vision \$346 \$452 Salaries & Related Expense Total \$326,510 \$424,077 Other Expense **** CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent **** Office/Storage Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing **** \$7,500 Postage/Mailing Total \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 *** Promotions/Events Total \$7,996 \$4,284 Communications \$1,000 \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 </td <td>Life/LTD</td> <td>\$1,333</td> <td>\$1,715</td> | Life/LTD | \$1,333 | \$1,715 |
| Salaries & Related Expense \$326,510 \$424,077 Other Expense CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office/Storage Rent \$60,000 \$16,440 Postage/Mailing \$60,000 \$16,440 Postage/Mailing Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$7,996 \$4,284 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 | Qualified Transportation | \$1,272 | \$1,696 |
| Other Expense \$40,000 \$30,000 CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office/Storage Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$60,000 \$16,440 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,004 \$7,500 Promotions/Events \$996 \$2,000 Community Meeting \$2,000 \$4,284 Communications \$7,996 \$4,284 Communications \$1,000 \$1,000 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total | Vision | \$346 | \$452 |
| CTSA - Educ/Training Seminars \$40,000 \$30,000 CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 </td <td>Salaries & Related Expense Total</td> <td>\$326,510</td> <td>\$424,077</td> | Salaries & Related Expense Total | \$326,510 | \$424,077 |
| CTSA - Paratransit Scholarship \$7,000 \$7,000 Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 | Other Expense | | |
| Professional Memberships \$384 \$636 Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 \$2,000 Community Meeting \$2,000 \$4,284 Communications \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications \$1,000 \$1,000 Travel and Conference \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Printe | CTSA - Educ/Training Seminars | \$40,000 | \$30,000 |
| Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 \$2,000 Community Meeting \$2,000 \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications \$1,000 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Printed Materials Total \$0 Office/Kitchen Supplies | CTSA - Paratransit Scholarship | \$7,000 | \$7,000 |
| Other Expense Total \$47,384 \$37,636 Office Rent \$60,000 \$16,440 Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 \$2,000 Community Meeting \$2,000 \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications \$1,000 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Professional Memberships | \$384 | \$636 |
| Office Rent Office Storage Rent Office Rent Total Second \$16,440 Postage/Mailing Postage/Mailing/Courier Postage/Mailing Total Studio/Design Studio/Design Business Meetings & Meals Communications Telephone - Cell Phone/Pagers Travel and Conference Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals Studio/Design Studio/ | · · | \$47,384 | \$37,636 |
| Office Rent Total \$60,000 \$16,440 Postage/Mailing \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$7,996 \$4,284 Communications \$1,000 \$2,000 Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Office/Kitchen Supplies \$0 | Office Rent | | |
| Postage/Mailing Postage/Mailing/Courier S5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Office/Storage Rent | \$60,000 | \$16,440 |
| Postage/Mailing/Courier \$5,004 \$7,500 Postage/Mailing Total \$5,004 \$7,500 Promotions/Events Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Office Rent Total | \$60,000 | \$16,440 |
| Postage/Mailing Total \$5,004 \$7,500 Promotions/Events \$5,000 \$4,284 Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Office/Kitchen Supplies \$0 | Postage/Mailing | | |
| Promotions/Events Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Postage/Mailing/Courier | \$5,004 | \$7,500 |
| Studio/Design \$5,000 \$4,284 Business Meetings & Meals \$996 Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications \$4,104 \$8,100 Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference \$2,004 \$2,004 Travel and Conference \$2,004 \$2,004 Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials \$0 Printed Materials Total \$0 Office/Kitchen Supplies \$0 | Postage/Mailing Total | \$5,004 | \$7,500 |
| Business Meetings & Meals Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Promotions/Events | | |
| Business Meetings & Meals Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Studio/Design | \$5,000 | \$4,284 |
| Community Meeting \$2,000 Promotions/Events Total \$7,996 \$4,284 Communications Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | | | |
| Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | | \$2,000 | |
| Telephone - Cell Phone/Pagers \$4,104 \$8,100 Communications Total \$4,104 \$8,100 Travel and Conference Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Promotions/Events Total | \$7,996 | \$4,284 |
| Communications Total\$4,104\$8,100Travel and Conference\$2,004\$2,004Travel and Conference Total\$2,004\$2,004Business Meetings & Meals\$1,056Business Meetings & Meals Total\$1,056Printed Materials\$0Printed Materials Total\$0Office/Kitchen Supplies | Communications | . , | . , |
| Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Telephone - Cell Phone/Pagers | \$4,104 | \$8,100 |
| Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | | \$4,104 | \$8,100 |
| Travel and Conference \$2,004 \$2,004 Travel and Conference Total \$2,004 Business Meetings & Meals Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Travel and Conference | | |
| Travel and Conference Total Business Meetings & Meals Business Meetings & Meals Business Meetings & Meals State of the s | | \$2,004 | \$2,004 |
| Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Travel and Conference Total | | \$2,004 |
| Business Meetings & Meals \$1,056 Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Business Meetings & Meals | | |
| Business Meetings & Meals Total \$1,056 Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | | | \$1,056 |
| Printed Materials Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | Ţ. | | |
| Pub/Prtng/Cpng \$0 Printed Materials Total \$0 Office/Kitchen Supplies | _ | | |
| Printed Materials Total \$0 Office/Kitchen Supplies | Pub/Prtng/Cpng | \$0 | |
| Office/Kitchen Supplies | | • | |
| | | | |
| | | \$1,548 | \$1,032 |

| | FY2019/20 Budget | FY2020/21 Budget |
|---|---------------------|---------------------|
| | | |
| Kitchen Supplies | \$648 | \$384 |
| Office/Kitchen Supplies Total | \$2,196 | \$1,416 |
| Insurance | | |
| Ins - Umb & Bus Auto | \$1,116 | \$1,128 |
| Insurance Total | \$1,116 | \$1,128 |
| Network & Telecom Maintenance | | |
| Telephone System Consulting/Maintenance | \$1,000 | |
| NW & Telecom Maintenance Total | \$1,000 | |
| CTSA Total | \$457,314 | \$503,641 |

| riscal feat Ending Julie 30, 2021 | | |
|--|------------------|---|
| | FY2019/20 | FY2020/21 |
| | Budget | Budget |
| ELIGIBILITY | | |
| Eligibility and Appeals | | |
| Eligibility Interview | \$5,017,564 | \$4,277,928 |
| Appeal Interview | \$999,300 | \$353,290 |
| Eligibility and Appeals Total | \$6,016,864 | \$4,631,218 |
| Purchased Transportation | | |
| Certification | \$2,588,183 | \$2,859,959 |
| Purchased Transportation Total | \$2,588,183 | \$2,859,959 |
| Salaries & Related Expense | | |
| Salaries | \$436,472 | \$325,268 |
| Health | \$61,532 | \$61,568 |
| CalPERS Retirement Contribution-Employer | \$51,952 | \$39,686 |
| CalPERS Retirement Pickup | \$26,719 | \$19,230 |
| Worker's Compensation | \$9,610 | \$9,336 |
| Dental | \$4,483 | \$4,666 |
| Medicare | \$6,108 | \$4,559 |
| CA Unemployment Tax | \$2,604 | \$2,170 |
| Qualified Transportation | \$2,544 | \$2,120 |
| Life/LTD | \$2,477 | \$1,849 |
| Vision | \$566 | \$548 |
| Salaries & Related Expense Total | \$605,067 | \$470,998 |
| Printed Materials | | |
| ID Badges | \$375,000 | \$315,000 |
| Pub/Prtng/Cpng | \$120,000 | \$110,004 |
| Printed Materials Total | \$495,000 | \$425,004 |
| Office Rent | | |
| Office/Storage Rent | \$410,976 | \$437,040 |
| Office Rent - Utilities | \$39,996 | \$35,196 |
| Office Rent Total | \$450,972 | \$472,236 |
| Postage/Mailing | ,,- | . , , |
| Postage/Mailing/Courier | \$330,000 | \$219,996 |
| Postage/Mailing Total | \$330,000 | \$219,996 |
| Tether Pilot Program | , , | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Tether Strap Project | \$66,996 | \$68,330 |
| Tether Trips | \$15,434 | \$16,219 |
| Tether Strap Project (Supplies) | \$94,992 | 7-0/0 |
| Tether Pilot Program Total | \$177,422 | \$84,549 |
| Communications | Ţ-//,. = | 70.,0.0 |
| 800 Line Service | \$149,999 | \$225,799 |
| Frame Relay/T1 - Expense | \$36,240 | \$35,400 |
| Telephone - Cell Phone/Pagers | \$8,208 | \$16,200 |
| Communications Total | \$194,447 | \$277,399 |
| Insurance | γ=3-11-17 | |
| Ins - Prof Liab | \$33,816 | \$33,816 |
| IIIS TIOTEION | 755,610 | 733,010 |

| Budget Budget |
|--|
| Ins - 3rd Pty Empl Prac \$8,256 \$13,548 Ins - Bus Auto/SIR \$10,668 \$9,384 Insurance Total \$71,640 \$79,068 Promotions/Events \$45,000 \$38,568 Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Ins - Bus Auto/SIR \$10,668 \$9,384 Insurance Total \$71,640 \$79,068 Promotions/Events \$45,000 \$38,568 Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Insurance Total \$71,640 \$79,068 Promotions/Events \$45,000 \$38,568 Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Promotions/Events Studio/Design \$45,000 \$38,568 Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Studio/Design \$45,000 \$38,568 Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Business Meetings & Meals \$3,000 Promotions/Events Total \$48,000 \$38,568 |
| Promotions/Events Total \$48,000 \$38,568 |
| |
| Office/Kitchen Supplies |
| |
| Office Supplies \$4,116 \$2,748 |
| Kitchen Supplies \$1,716 \$1,032 |
| Office/Kitchen Supplies Total \$5,832 \$3,780 |
| Travel and Conference |
| Travel and Conference \$2,496 \$2,496 |
| Travel and Conference Total \$2,496 \$2,496 |
| Professional Services |
| Interpretation/Translation \$2,004 \$15,000 |
| Consulting - Other \$44,268 \$6,000 |
| Professional Services Total \$46,272 \$21,000 |
| Vehicle Costs |
| R & M/Other |
| Veh - Staff - Gas/Car Wash \$384 |
| Registration |
| Vehicle Costs Total \$384 |
| Other Expense |
| Professional Memberships \$384 \$636 |
| Other Expense Total \$384 \$636 |
| Network & Telecom Maintenance |
| Computer - Soft License/Maintenance \$3,600 |
| Network & Telecom Maintenance Total \$3,600 |
| Business Meetings & Meals |
| Business Meetings & Meals \$3,156 |
| Business Meetings & Meals Total \$3,156 |
| Repair & Maintenance |
| Office Facilities \$15,000 \$24,000 |
| Office Equipment \$1,200 |
| Repair & Maintenance Total \$15,000 \$25,200 |
| ELIGIBILITY Total \$11,047,963 \$9,618,864 |

| Section 19.25 51.29 51.29 51.29 51.29 51.20 51 | Passengers by Region | Jul-20 | - | Aug-20 | S | ep-20 | (| Oct-20 | N | lov-20 | - [| Dec-20 | Jan-21 | | Feb-21 | Mar-21 | Α | Apr-21 | ľ | May-21 | Ju | n-21 | TC | OTAL |
|--|--------------------------------|-----------------|-----|-----------|----|-----------|----|-----------|----|-----------|-----|-----------|-----------------|----|-----------|-----------------|----|-----------|----|------------|-------|-------------|----|------------|
| Northern 1,137 | Southern | 57,377 | | 47,480 | | 37,105 | | 40,636 | | 36,210 | | 37,801 | 36,698 | | 36,143 | 38,807 | | 37,225 | | 38,544 | | 37,480 | | 481,507 |
| Mary Central 17,007 17,007 14,007 16,007 17,007 18,0 | Eastern | 37,285 | | 51,329 | | 45,295 | | 39,986 | | 42,335 | | 36,889 | 39,176 | | 40,942 | 41,122 | | 42,294 | | 42,208 | | 42,380 | | 501,242 |
| Part | Northern | 16,191 | | 17,358 | | 13,449 | | 15,814 | | 14,030 | | 11,850 | 13,886 | | 12,747 | 14,544 | | 13,832 | | 13,781 | | 14,723 | | 172,206 |
| Same Clarine 756 777 688 716 718 7 | West/ Central | 20,596 | | 17,807 | | 14,060 | | 16,005 | | 13,414 | | 13,921 | 13,267 | | 13,666 | 15,112 | | 14,088 | | 14,984 | | 14,089 | | 181,010 |
| Part | Antelope Valley | | | | | | | 9,903 | | , | | | , | | | | | | | | | | | 119,111 |
| Trips by Region Jul-20 Aug-20 Sep-20 Oct-20 Now-20 Dec-20 Jun-21 Feb-21 Mar-21 Apr-21 Apr-21 Apr-21 Apr-21 May-21 Jun-21 TOTAL | Santa Clarita | | | | | | | | | | | | | | | | | | | | | | | 7,718 |
| Part | | | | | | | | | | | | | | | | | | | | | | | | 189 |
| Southern | Total | 142,692 | | 145,597 | | 121,133 | | 122,975 | | 115,872 | | 109,765 | 112,774 | | 113,727 | 120,313 | | 118,222 | | 120,353 | | 119,559 | | 1,462,982 |
| Bastems/Cerr 18.836 39.948 59.031 30.925 32.742 22.830 30.298 31.695 31.694 32.710 32.243 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.643 32.777 32.778 32.7 | Trips by Region | | | Aug-20 | S | | (| | N | | | | | I | | | Α | Apr-21 | ı | | Ju | n-21 | TC | OTAL |
| Northern 13,006 13,044 13,048 12,703 11,270 9,319 11,155 10,229 11,684 11,111 11,107 11,827 138,33 4,042 4,044 4,040 4,040 5,78 5,72 4,78 4,74 | Southern | 45,946 | | 38,021 | | 29,713 | | 32,540 | | 28,996 | | 30,270 | 29,387 | | 28,942 | 31,076 | | 29,809 | | 30,865 | | 30,014 | | 385,581 |
| Mart Charle | Eastern/Cert | 28,836 | | 39,698 | | 35,031 | | 30,925 | | 32,742 | | 28,530 | 30,298 | | 31,665 | 31,804 | | 32,710 | | 32,643 | | 32,777 | | 387,659 |
| Artolopy Alley Artolopy | Northern | 13,006 | | 13,944 | | 10,804 | | 12,703 | | 11,270 | | 9,519 | 11,155 | | 10,239 | 11,684 | | 11,111 | | 11,070 | | 11,827 | | 138,333 |
| Santa Claritaria 640 640 640 578 521 485 482 505 530 550 550 540 540 545 555 561 540 545 555 561 540 545 555 561 540 545 555 561 540 545 545 561 561 561 561 561 561 561 561 561 56 | West/ Central | 15,564 | | 13,457 | | 10,625 | | 12,095 | | 10,137 | | 10,519 | 10,025 | | 10,327 | 11,420 | | 10,646 | | 11,323 | | 10,647 | | 136,786 |
| Samp | Antelope Valley | 7,638 | | 7,949 | | 7,678 | | 7,225 | | 6,780 | | 6,362 | 6,666 | | 6,996 | 7,341 | | 7,381 | | 7,420 | | 7,460 | | 86,897 |
| Backup | | 640 | | 600 | | 578 | | 521 | | 485 | | | 505 | | 530 | 550 | | 550 | | 549 | | 546 | | 6,539 |
| Total 111,649 113,688 94,446 96,026 90,425 85,697 88,052 88,715 93,892 92,223 93,888 93,286 1,141,789 Contract RewMiles | | 18 | | 19 | | 16 | | 16 | | 15 | | 14 | 15 | | 15 | 16 | | 15 | | 16 | | 15 | | 190 |
| Contract RewHrs S. 6,094 S.6,755 47,424 48,636 45,402 43,130 44,575 45,130 44,573 52,331 | | 111,649 | | 113,688 | | 94,446 | | 96,026 | | 90,425 | | 85,697 | 88,052 | | 88,715 | 93,892 | | 92,223 | | 93,888 | | 93,286 | | 1,141,985 |
| Para | Contract RevMiles | 1,007,872 | | 1,031,986 | | 855,752 | | 869,627 | | 820,653 | | 775,896 | 798,147 | | 803,652 | 850,154 | | 835,334 | | 850,140 | | 845,127 | | 10,344,340 |
| Pariable Costs by Region Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 TOTAL | Contract RevHrs | 56,094 | | 56,755 | | 47,424 | | 48,636 | | 45,402 | | 43,130 | 44,575 | | 45,130 | 47,740 | | 46,563 | | 47,738 | | 46,831 | | 576,019 |
| Southern \$ 2,398,479 \$ 2,027,279 \$ 1,688,654 \$ 1,833,742 \$ 1,653,880 \$ 1,723,595 \$ 1,680,753 \$ 1,635,426 \$ 1,742,693 \$ 1,693,319 \$ 1,752,484 \$ 1,703,241 \$ 2,155,594 \$ 1,625,141 \$ 2,156,690 \$ 1,921,602 \$ 1,727,908 \$ 1,809,737 \$ 1,809,737 \$ 1,809,779 \$ 1,809,779 \$ 1,809,7 | Fare Revenue | \$ | \$ | 354,878 | \$ | | \$ | 301,195 | \$ | 277,127 | \$ | 273,435 | \$ | \$ | | \$ 291,431 | \$ | | \$ | 290,562 \$ | \$ | | | |
| Southern \$ 2,398,479 \$ 2,027,279 \$ 1,688,654 \$ 1,833,742 \$ 1,653,880 \$ 1,723,595 \$ 1,680,753 \$ 1,697,526 \$ 1,762,693 \$ 1,697,319 \$ 1,752,484 \$ 1,703,241 \$ 2,155,545 Eastern \$ 1,625,814 \$ 2,156,690 \$ 1,921,002 \$ 1,727,908 \$ 1,809,729 \$ 1,809,729 \$ 1,743,400 \$ 1,703,241 \$ 2,155,545 \$ Eastern \$ 1,625,814 \$ 2,156,690 \$ 1,921,002 \$ 1,727,908 \$ 1,809,729 | | | | | | | | | | | | | | | | | | | | | | | | |
| Eastern \$ 1,625,814 \$ 2,156,690 \$ 1,921,602 \$ 1,727,908 \$ 1,809,735 \$ 1,610,874 \$ 1,697,298 \$ 1,743,123 \$ 1,770,866 \$ 1,894,397 \$ 1,898,279 \$ 1,898,176 \$ 2,1754,400 Northern \$ 932,811 \$ 1,101,745 \$ 831,574 \$ 943,974 \$ 857,824 \$ 766,719 \$ 858,804 \$ 784,897 \$ 888,549 \$ 848,891 \$ 854,028 \$ 891,76 \$ 10,475,020 \$ 1,0475, | | | | | | | | | | | | | | | | | | | | | | | | |
| Northern \$ 932,811 \$ 1,015,784 \$ 831,574 \$ 945,749 \$ 857,824 \$ 766,719 \$ 858,804 \$ 784,898 \$ 888,549 \$ 848,891 \$ 854,028 \$ 889,176 \$ 10,475,026 \$ West/Central \$ 952,315 \$ 846,020 \$ 697,839 \$ 777,349 \$ 680,637 \$ 705,614 \$ 680,426 \$ 679,448 \$ 751,472 \$ 705,624 \$ 871,472 \$ 898,294 \$ 594,875 \$ 744,600 \$ 705,644 \$ 8,931,032 \$ 844,891 \$ 848,891 \$ 848,891 \$ 848,891 \$ 848,891 \$ 848,891 \$ 848,891 \$ 954,895 \$ 948,891 \$ 952,895 \$ 948,891 \$ 948 | | | | | | | | | | | | | | | | | | , , | | | | | | |
| West/Central \$ 952,315 8 46,020 \$ 678,39 \$ 777,349 \$ 680,637 \$ 705,614 \$ 880,426 \$ 679,448 \$ 751,542 \$ 706,597 \$ 746,600 \$ 706,644 \$ 8,931,033 Antelope Valley \$ 571,472 \$ 589,224 \$ 569,255 \$ 547,881 \$ 524,919 \$ 511,312 \$ 529,265 \$ 535,757 \$ 569,225 \$ 567,234 \$ 573,914 \$ 571,894 \$ 6661,622 Santa Clarita \$ 62,402 \$ 61,422 \$ 59,301 \$ 561,05 \$ 52,889 \$ 53,432 \$ 540,60 \$ 57,375 \$ 567,234 \$ 573,914 \$ 571,894 \$ 665,885 Backup \$ 141,335 \$ 352,475 \$ 290,000 \$ 249,000 \$ 228,275 \$ 207,652 \$ 207,652 \$ 1,200 \$ 1,125 \$ 1,200 \$ 1,125 \$ 2,161,855 Eastern - CERT \$ 231,500 \$ 224,307 \$ 226,132 \$ 234,803 \$ 215,727 \$ 208,790 \$ 224,315 \$ 237,524 \$ 223,524 \$ 223,524 \$ 222,004 \$ 228,419 \$ 2,772,785 Antelope Valley - Cert \$ 7,196,494 \$ 7,290,752 | Eastern | \$ 1,625,814 | \$ | 2,156,690 | \$ | 1,921,602 | \$ | 1,727,908 | \$ | 1,809,735 | \$ | 1,610,874 | \$ 1,697,298 | \$ | 1,743,123 | \$ 1,770,866 | \$ | 1,894,397 | \$ | 1,898,279 | \$ 1 | ,897,819 \$ | 2 | 1,754,404 |
| Antelope Valley \$ 571,472 \$ 589,294 \$ 569,455 \$ 547,881 \$ 524,919 \$ 511,312 \$ 529,265 \$ 535,757 \$ 569,225 \$ 567,234 \$ 573,914 \$ 571,894 \$ 6,661,622 \$ 614,22 \$ 614,22 \$ 59,301 \$ 56,105 \$ 52,989 \$ 53,432 \$ 54,072 \$ 54,660 \$ 8,074 \$ 573,995 \$ 8,008 \$ 57,127 \$ 688,881 \$ 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | Northern | \$ 932,811 | \$ | 1,015,784 | \$ | 831,594 | \$ | 945,949 | \$ | 857,824 | \$ | 766,719 | \$ 858,804 | \$ | 784,898 | \$ 888,549 | \$ | 848,891 | \$ | 854,028 \$ | 5 | 889,176 \$ | 1 | 0,475,028 |
| Santa Clarita \$ 62,402 \$ 61,422 \$ 59,301 \$ 56,105 \$ 52,989 \$ 53,432 \$ 54,972 \$ 54,660 \$ 58,074 \$ 57,395 \$ 58,008 \$ 57,127 \$ 688,881 Backup \$ 414,350 \$ 352,475 \$ 290,300 \$ 249,000 \$ 228,275 \$ 207,550 \$ 207,625 \$ 1,200 \$ 1,125 \$ 1,200 \$ 1,125 \$ 2,161,850 Eastern - CERT \$ 231,500 \$ 234,307 \$ 226,132 \$ 234,500 \$ 224,900 \$ 228,275 \$ 207,625 \$ 207,625 \$ 1,200 \$ 1,125 \$ 1,200 \$ 1,125 \$ 2,161,850 Eastern - CERT \$ 231,500 \$ 234,307 \$ 226,132 \$ 235,408 \$ 215,727 \$ 208,790 \$ 224,315 \$ 236,289 \$ 242,317 \$ 237,524 \$ 252,004 \$ 228,419 \$ 2,772,785 \$ 1,005,753 \$ 7,482 \$ 7,482 \$ 6,553 \$ 6,235 \$ 6,655 \$ 7,588 \$ 7,810 \$ 7,210 \$ 8,260 \$ 7,167 \$ 87,717 \$ 101 \$ 7,196,494 \$ 7,290,752 \$ 6,291,965 \$ 6,380,879 \$ 6,030,549 \$ 5,794,120 \$ 5,940,416 \$ 5,884,775 \$ 6,052,276 \$ 6,013,701 \$ 6,144,787 \$ 6,062,612 \$ 75,083,332 \$ 1,005,753 \$ 1,005 | West/ Central | \$ 952,315 | \$ | 846,020 | \$ | 697,839 | \$ | 777,349 | \$ | 680,637 | \$ | 705,614 | \$ 680,426 | \$ | 679,448 | \$ 751,542 | \$ | 706,597 | \$ | 746,600 \$ | \$ | 706,644 \$ | | 8,931,033 |
| Backup \$ 414,350 \$ 352,475 \$ 290,300 \$ 249,000 \$ 228,275 \$ 207,625 \$ 207,625 \$ 207,625 \$ 1,200 \$ 1,125 \$ 1,200 \$ 2,161,850 \$ 231,500 \$ 234,307 \$ 226,132 \$ 226,132 \$ 225,443 \$ 215,727 \$ 208,700 \$ 224,315 \$ 236,289 \$ 242,317 \$ 237,524 \$ 252,004 \$ 228,419 \$ 2,772,788 \$ Antelope Valley - CERT \$ 7,351 \$ 7,482 \$ 7,088 \$ 7,482 \$ 6,563 \$ 6,235 \$ 6,935 \$ 6,935 \$ 7,548 \$ 7,548 \$ 7,210 \$ 8,269 \$ 7,167 \$ 8,717 \$ 101 \$ 701 \$ 7,196,494 \$ 7,290,752 \$ 6,291,965 \$ 6,380,879 \$ 6,030,549 \$ 5,794,120 \$ 5,940,416 \$ 5,884,775 \$ 6,052,276 \$ 6,013,701 \$ 6,144,787 \$ 6,062,612 \$ 7,5083,322 \$ 1,005,753 | Antelope Valley | \$ 571,472 | \$ | 589,294 | \$ | 569,455 | \$ | 547,881 | \$ | 524,919 | \$ | 511,312 | \$ 529,265 | \$ | 535,757 | \$ 569,225 | \$ | 567,234 | \$ | 573,914 \$ | \$ | 571,894 \$ | | 6,661,622 |
| Eastern - CERT \$ 231,500 \$ 234,307 \$ 226,132 \$ 235,463 \$ 215,727 \$ 208,790 \$ 224,315 \$ 236,289 \$ 242,317 \$ 237,524 \$ 252,004 \$ 228,419 \$ 2,772,785 Antelope Valley - CERT \$ 7,351 \$ 7,482 \$ 7,088 \$ 7,482 \$ 6,580 \$ 6,580 \$ 6,580 \$ 6,580 \$ 7,594,120 \$ 5,940,416 \$ 5,884,775 \$ 6,052,276 \$ 6,013,701 \$ 6,144,787 \$ 6,062,612 \$ 75,083,327 \$ | Santa Clarita | \$ 62,402 | \$ | 61,422 | \$ | 59,301 | \$ | 56,105 | \$ | 52,989 | \$ | 53,432 | \$ 54,972 | \$ | 54,660 | \$ 58,074 | \$ | 57,395 | \$ | 58,008 | \$ | 57,127 \$ | | 685,887 |
| Eastern - CERT \$ 231,500 \$ 234,307 \$ 226,132 \$ 235,643 \$ 215,727 \$ 208,790 \$ 224,315 \$ 236,289 \$ 242,317 \$ 237,524 \$ 252,004 \$ 228,419 \$ 2,772,785 \$ Antelope Valley - CERT \$ 7,351 \$ 7,482 \$ 7,088 \$ 7,482 \$ 6,584 \$ 6,584 \$ 6,584 \$ 7,810 \$ 7,810 \$ 7,219 \$ 8,269 \$ 7,167 \$ 87,177 \$ Total \$ 7,196,494 \$ 7,290,752 \$ 6,291,965 \$ 6,380,879 \$ 6,030,549 \$ 5,794,120 \$ 5,940,416 \$ 5,884,775 \$ 6,052,276 \$ 6,013,701 \$ 6,144,787 \$ 6,062,612 \$ 7,508 3 325 \$ 7,104 \$ 7 | Backup | \$ 414,350 | \$ | 352,475 | \$ | 290,300 | \$ | 249,000 | \$ | 228,275 | \$ | 207,550 | \$ 207,625 | \$ | 207,625 | \$ 1,200 | \$ | 1,125 | \$ | 1,200 | \$ | 1,125 \$ | | 2.161.850 |
| Antelope Valley - CERT \$ 7,351 \$ 7,482 \$ 7,088 \$ 7,482 \$ 6,563 \$ 6,563 \$ 6,235 \$ 6,957 \$ 7,548 \$ 7,540 \$ 7,219 \$ 8,269 \$ 7,167 \$ 87,177 Total \$ 7,196,494 \$ 7,290,752 \$ 6,291,965 \$ 6,380,879 \$ 6,030,549 \$ 5,794,120 \$ 5,940,416 \$ 5,884,775 \$ 6,052,276 \$ 6,013,701 \$ 6,144,787 \$ 6,062,612 \$ 75,083,322 \$ 1,005,753 \$ 1,005 | • | \$ 231,500 | \$ | 234,307 | \$ | 226,132 | \$ | 235,463 | \$ | 215,727 | \$ | 208,790 | \$ 224,315 | \$ | 236,289 | \$ 242,317 | \$ | 237,524 | \$ | 252,004 \$ | 5 | 228,419 \$ | | 2.772.789 |
| Fixed Costs by Region Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 TOTAL Southern \$ 967,070 \$ 967,070 \$ 916,396 | | \$ 7,351 | \$ | 7,482 | \$ | | | 7,482 | \$ | 6,563 | \$ | 6,235 | \$ | | 7,548 | \$ 7,810 | \$ | | | 8,269 | \$ | | | 87,170 |
| Southern \$ 967,070 \$ 967,070 \$ 1,005,753 | | \$ 7,196,494 | \$ | 7,290,752 | \$ | 6,291,965 | \$ | 6,380,879 | \$ | 6,030,549 | \$ | 5,794,120 | \$ 5,940,416 | \$ | 5,884,775 | \$ 6,052,276 | \$ | 6,013,701 | \$ | 6,144,787 | \$ 6, | 062,612 \$ | 7 | 75,083,327 |
| Southern \$ 967,070 \$ 967,070 \$ 1,005,753 | | | | | | | | | | | | | | | | | | | | | | | | |
| Eastern \$ 916,396 \$ 946,906 \$ 946,906 \$ 946,906 \$ 11,088,282 Northern \$ 664,976 \$ 716,208 \$ 716, | Fixed Costs by Region | Jul-20 | - / | Aug-20 | | | (| | | | | | | | | | Α | | ı | | | | TC | DTAL |
| Northern \$ 664,976 \$ 716,208 \$ 716,2 | Southern | 967,070 | \$ | 967,070 | \$ | 1,005,753 | \$ | | | 1,005,753 | \$ | 1,005,753 | \$ 1,005,753 | \$ | 1,005,753 | \$ 1,005,753 | \$ | 1,005,753 | \$ | 1,005,753 | \$ 1 | ,005,753 \$ | 1 | 1,991,670 |
| West/ Central \$ 484,921 \$ 484,921 \$ 484,921 \$ 484,921 \$ 509,240 \$ 243,887 \$ 243,887 | Eastern | \$ 916,396 | \$ | 916,396 | \$ | 916,396 | \$ | 916,396 | \$ | 916,396 | \$ | 916,396 | \$ 916,396 | \$ | 916,396 | \$ 916,396 | \$ | 946,906 | \$ | 946,906 \$ | \$ | 946,906 \$ | 1 | 1,088,282 |
| Antelope Valley \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 243,887 \$ 253,383 | Northern | \$ 664,976 | \$ | 716,208 | \$ | 716,208 | \$ | 716,208 | \$ | 716,208 | \$ | 716,208 | \$ 716,208 | \$ | 716,208 | \$ 716,208 | \$ | 716,208 | \$ | 716,208 \$ | \$ | 716,208 \$ | | 8,543,264 |
| Santa Clarita \$ 41,313 \$ 42,524 \$ 509,074 Total \$ 3,318,563 \$ 3,371,006 \$ 3,409,689 \$ 3,434,008< | West/ Central | \$ 484,921 | \$ | 484,921 | \$ | 484,921 | \$ | 484,921 | \$ | 509,240 | \$ | 509,240 | \$ 509,240 | \$ | 509,240 | \$ 509,240 | \$ | 509,240 | \$ | 509,240 \$ | \$ | 509,240 \$ | | 6,013,604 |
| Santa Clarita \$ 41,313 \$ 42,524 | Antelope Valley | \$ 243,887 | \$ | 243,887 | \$ | 243,887 | \$ | 243,887 | \$ | 243,887 | \$ | 243,887 | \$ 243,887 | \$ | 243,887 | \$ 243,887 | \$ | 243,887 | \$ | 253,383 \$ | \$ | 253,383 \$ | | 2,945,641 |
| Total \$ 3,318,563 \$ 3,371,006 \$ 3,409,689 \$ 3,409,689 \$ 3,434,008 \$ 3,434,008 \$ 3,434,008 \$ 3,434,008 \$ 3,434,008 \$ 3,434,008 \$ 3,434,008 \$ 3,464,518 \$ 3,474,014 \$ 3,474,014 \$ 41,091,535 \$ 13,045 \$ 14,179 \$ 13,11 \$ 14,179 \$ 13,529 \$ 12,710 \$ 13,475 \$ 13,046 \$ 13,722 \$ 13,454 \$ 13,435 \$ 13,789 \$ 163,580 \$ 120,790 \$ 117,454 \$ 98,456 \$ 101,694 \$ 93,633 \$ 89,937 \$ 92,293 \$ 92,767 \$ 99,076 \$ 96,797 \$ 98,671 \$ 81,177 \$ 1,182,745 | | \$ 41,313 | \$ | 42,524 | \$ | 42,524 | \$ | 42,524 | \$ | 42,524 | \$ | 42,524 | \$ 42,524 | \$ | 42,524 | \$ 42,524 | \$ | 42,524 | \$ | 42,524 | \$ | 42,524 \$ | | 509,074 |
| Fuel Surcharge \$ 120,790 \$ 117,454 \$ 98,456 \$ 101,694 \$ 93,633 \$ 89,937 \$ 92,293 \$ 92,767 \$ 99,076 \$ 96,797 \$ 98,671 \$ 81,177 \$ 1,182,745 | | \$ 3,318,563 | \$ | 3,371,006 | \$ | 3,409,689 | \$ | 3,409,689 | \$ | 3,434,008 | \$ | 3,434,008 | \$ 3,434,008 | \$ | 3,434,008 | \$ 3,434,008 | \$ | 3,464,518 | \$ | 3,474,014 | \$ 3, | 474,014 \$ | 4 | 11,091,535 |
| Fuel Surcharge \$ 120,790 \$ 117,454 \$ 98,456 \$ 101,694 \$ 93,633 \$ 89,937 \$ 92,293 \$ 92,767 \$ 99,076 \$ 96,797 \$ 98,671 \$ 81,177 \$ 1,182,745 | Misc Expense | \$ 14,131 | \$ | 14.779 | \$ | 13.311 | \$ | 14.199 | \$ | 13.529 | \$ | 12,710 | \$ 13.475 | \$ | 13.046 | \$ 13.722 | \$ | 13.454 | \$ | 13,435 | \$ | 13.789 \$ | | 163.580 |
| | • | - | | | | - | | | | - | | · · | - | | - | - | | - | | - | | | 1 | - |
| | Total Purchased Transportation | 10,649,978 | | - | | - | | 9,906,461 | | - | | 9,330,775 | 9,480,192 | | 9,424,596 | 9,599,082 | | 9,588,471 | Ť | 9,730,907 | | | | |

Access Services Summary of Projected Salaries Fiscal Year Ending June 30, 2021

| | | CONTRACT | CONTRACT | | | |
|--|----------------|-------------|------------|-----------|-------------|-------------|
| | ADMINISTRATION | MGMT | OPERATIONS | CTSA | ELIGIBILITY | TOTAL |
| Salaries | \$3,736,253 | \$1,413,064 | \$495,096 | \$302,126 | \$325,268 | \$6,271,808 |
| Health | \$453,821 | \$323,020 | \$99,242 | \$54,672 | \$61,568 | \$992,323 |
| CalPERS Retirement Contribution-Employer | \$428,805 | \$162,994 | \$59,038 | \$35,354 | \$39,686 | \$725,877 |
| CalPERS Retirement Pickup | \$135,403 | \$46,358 | \$21,447 | \$10,919 | \$19,230 | \$233,357 |
| Worker's Compensation | \$107,901 | \$48,595 | \$14,358 | \$8,729 | \$9,336 | \$188,919 |
| Medicare | \$52,043 | \$19,635 | \$6,995 | \$4,229 | \$4,559 | \$87,461 |
| Dental | \$35,808 | \$17,098 | \$6,144 | \$2,448 | \$4,666 | \$66,163 |
| Life/LTD | \$21,104 | \$7,962 | \$2,837 | \$1,715 | \$1,849 | \$35,467 |
| Educational Assistance | \$20,000 | | | | | \$20,000 |
| Qualified Transportation | \$16,112 | \$8,480 | \$3,816 | \$1,696 | \$2,120 | \$32,224 |
| CA Unemployment Tax | \$15,624 | \$8,680 | \$3,906 | \$1,736 | \$2,170 | \$32,116 |
| Vision | \$4,344 | \$3,462 | \$871 | \$452 | \$548 | \$9,677 |
| Salaries & Related Expense Total | \$5,027,219 | \$2,059,348 | \$713,749 | \$424,077 | \$470,998 | \$8,695,392 |