



**Access Services**  
PO Box 5728  
El Monte, CA 91734  
213.270.6000  
[accessla.org](http://accessla.org)

# Board Box

July 2018

| <b>Item #</b> | <b>Item</b>                            | <b>Staff</b> | <b>Page</b> |
|---------------|--|--------------|-------------|
| 1.            | Key Performance Indicators – June 2018 | M. Mungia    | 2-10        |
| 2.            | Financial Report – May 2018            | H. Rodriguez | 11-15       |

July 26, 2018

**TO: BOARD OF DIRECTORS**  
**FROM: MELISSA MUNGIA, DATA ANALYST**  
**RE: KEY PERFORMANCE INDICATORS**

---

---

**ISSUE:**

The following pages provide a summary of the Key Performance Indicators for:

- Operations and Safety
- Eligibility and Appeals
- Customer Service

## System

### Trip Performance

|                                       | Goal    | Apr-18  | May-18  | Jun-18  | YTD       |
|---------------------------------------|---------|---------|---------|---------|-----------|
| Vehicle Trips                         |         | 286,370 | 300,207 | 283,395 | 3,397,620 |
| Passenger Trips                       |         | 371,499 | 388,399 | 369,895 | 4,428,762 |
| Backup Trips                          |         | 3       | 12      | 14      | 150       |
| No Shows                              |         | 3.5%    | 3.6%    | 3.6%    | 4.0%      |
| On Time Performance (Next Day Trips)  | ≥ 91%   | 93.5%   | 93.0%   | 93.6%   | 92.1%     |
| Excessively Late Trips (45+ min late) | ≤ 0.10% | 0.03%   | 0.05%   | 0.04%   | 0.07%     |
| Excessively Long Trips                | ≤ 5%    | 4.7%    | 4.9%    | 5.0%    | 4.7%      |
| Missed Trips                          | ≤ 0.75% | 0.58%   | 0.59%   | 0.58%   | 0.73%     |
| Denials                               | ≤ 0     | 0       | 4       | 0       | 14        |
| On Time Performance (Access to Work)  | ≥ 94%   | 96.1%   | 94.7%   | 96.9%   | 94.9%     |

### Call Performance

|   | Goal  | Apr-18  | May-18  | Jun-18  | YTD       |
|---|-------|---------|---------|---------|-----------|
| <i>Reservations</i>                     |       |         |         |         |           |
| Answered Calls                          |       | 265,169 | 268,869 | 246,234 | 3,185,667 |
| Average Initial Hold Time               | ≤ 120 | 95      | 73      | 112     | 83        |
| Calls On Hold > 5 Minutes               | ≤ 5%  | 6.9%    | 4.3%    | 10.2%   | 5.1%      |
|   |       |         |         |         |           |
| <i>Estimated Time of Arrival (ETAs)</i> |       |         |         |         |           |
| Answered Calls                          |       | 45,487  | 48,345  | 44,874  | 596,203   |
| Average Initial Hold Time               |       | 76      | 85      | 76      | 144       |
| Calls On Hold > 5 Minutes               | ≤ 10% | 5.4%    | 6.7%    | 5.7%    | 15.6%     |

### Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 3.0    | 3.4    | 3.6    | 3.4 |
| Commendations Per 1,000 Trips |       | 1.5    | 1.4    | 1.5    | 1.7 |

### Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 0.16   | 0.16   | 0.28   | 0.20   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50   | 0.76   | 0.79   | 0.70   | 0.68   |
| Miles Between Road Calls                 | ≥ 25,000 | 42,646 | 38,832 | 40,132 | 36,222 |

## Antelope Valley Region Trip Performance

|                                       | Goal     | Apr-18 | May-18 | Jun-18 | YTD     |
|---------------------------------------|----------|--------|--------|--------|---------|
| Vehicle Trips                         |          | 13,364 | 13,717 | 13,198 | 156,147 |
| Passenger Trips                       |          | 17,936 | 18,515 | 18,432 | 211,771 |
| No Shows                              |          | 3.0%   | 2.7%   | 3.0%   | 3.0%    |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 92.5%  | 92.2%  | 92.6%  | 91.6%   |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.01%  | 0.07%  | 0.09%  | 0.08%   |
| Excessively Long Trips                | ≤ 5%     | 2.0%   | 2.6%   | 2.0%   | 2.5%    |
| Missed Trips                          | ≤ 0.75%  | 1.08%  | 0.90%  | 1.06%  | 0.88%   |
| Denials                               | ≤ 0*     | 0      | 0      | 0      | 4       |
| On Time Performance (Access to Work)  | ≥ 94%    | -      | 87.0%  | 97.6%  | 97.6%   |

## Call Performance

|                           | Goal   | Apr-18 | May-18 | Jun-18 | YTD    |
|---------------------------|--------|--------|--------|--------|--------|
| <i>Reservations</i>       |        |        |        |        |        |
| Answered Calls            |        | 8,523  | 8,205  | 8,139  | 98,288 |
| Average Initial Hold Time | ≤ 120* | 72     | 54     | 57     | 85     |
| Calls On Hold > 5 Minutes | ≤ 5%*  | 0.9%   | 0.7%   | 2.5%   | 2.3%   |

|   |       |       |       |       |        |
|---|-------|-------|-------|-------|--------|
| <i>Estimated Time of Arrival (ETAs)</i> |       |       |       |       |        |
| Answered Calls                          |       | 2,702 | 2,878 | 2,832 | 16,383 |
| Average Initial Hold Time               |       | 77    | 29    | 37    | 32     |
| Calls On Hold > 5 Minutes               | ≤ 10% | 2.0%  | 1.0%  | 1.4%  | 1.1%   |

## Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 2.2    | 2.0    | 2.5    | 2.3 |
| Commendations Per 1,000 Trips |       | 2.1    | 1.9    | 2.1    | 2.1 |

## Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 0.00   | 0.00   | 0.60   | 0.16   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50*  | 0.60   | 0.00   | 0.00   | 0.36   |
| Miles Between Road Calls                 | ≥ 25,000 | 18,511 | 42,819 | 20,819 | 22,160 |

## Eastern Region Trip Performance

|                                       | Goal     | Apr-18  | May-18  | Jun-18  | YTD       |
|---------------------------------------|----------|---------|---------|---------|-----------|
| Vehicle Trips                         |          | 83,929  | 88,505  | 81,946  | 980,743   |
| Passenger Trips                       |          | 111,050 | 116,450 | 108,889 | 1,298,955 |
| No Shows                              |          | 2.3%    | 2.3%    | 2.3%    | 2.5%      |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 94.6%   | 94.4%   | 95.6%   | 93.1%     |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.02%   | 0.01%   | 0.00%   | 0.05%     |
| Excessively Long Trips                | ≤ 5%     | 1.1%    | 1.2%    | 0.9%    | 1.2%      |
| Missed Trips                          | ≤ 0.75%  | 0.24%   | 0.19%   | 0.15%   | 0.36%     |
| Denials                               | ≤ 0*     | 0       | 0       | 0       | 1         |
| On Time Performance (Access to Work)  | ≥ 94%    | 96.7%   | 95.7%   | 98.2%   | 95.5%     |

## Call Performance

|                           | Goal  | Apr-18 | May-18 | Jun-18 | YTD     |
|---------------------------|-------|--------|--------|--------|---------|
| <i>Reservations</i>       |       |        |        |        |         |
| Answered Calls            |       | 69,607 | 72,780 | 65,584 | 830,298 |
| Average Initial Hold Time | ≤ 120 | 114    | 68     | 159    | 79      |
| Calls On Hold > 5 Minutes | ≤ 5%  | 11.3%  | 5.5%   | 18.6%  | 6.5%    |

|  |       |       |       |       |         |
|--|-------|-------|-------|-------|---------|
| <i>Estimated Time of Arrival (ETA)</i> |       |       |       |       |         |
| Answered Calls                         |       | 8,776 | 9,516 | 8,599 | 114,913 |
| Average Initial Hold Time              |       | 77    | 60    | 76    | 91      |
| Calls On Hold > 5 Minutes              | ≤ 10% | 6.9%  | 4.6%  | 6.8%  | 9.0%    |

## Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 2.8    | 2.8    | 3.2    | 2.8 |
| Commendations Per 1,000 Trips |       | 1.7    | 1.7    | 1.9    | 2.0 |

## Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 0.00   | 0.18   | 0.19   | 0.17   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50*  | 0.66   | 0.90   | 0.87   | 0.79   |
| Miles Between Road Calls                 | ≥ 25,000 | 88,087 | 73,894 | 36,996 | 56,463 |

## Santa Clarita Region Trip Performance

|                                       | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|---------------------------------------|----------|--------|--------|--------|--------|
| Vehicle Trips                         |          | 3,167  | 3,443  | 3,002  | 39,133 |
| Passenger Trips                       |          | 3,721  | 4,020  | 3,543  | 45,681 |
| No Shows                              |          | 2.4%   | 2.4%   | 2.4%   | 2.7%   |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 94.1%  | 93.9%  | 95.1%  | 94.9%  |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.03%  | 0.06%  | 0.10%  | 0.05%  |
| Excessively Long Trips                | ≤ 5%     | 2.7%   | 2.9%   | 3.1%   | 3.1%   |
| Missed Trips                          | ≤ 0.75%  | 0.84%  | 0.58%  | 0.94%  | 0.87%  |
| Denials                               | ≤ 0*     | 0      | 1      | 0      | 1      |
| On Time Performance (Access to Work)  | ≥ 94%    | -      | -      | -      | -      |

## Call Performance

|                           | Goal   | Apr-18 | May-18 | Jun-18 | YTD    |
|---------------------------|--------|--------|--------|--------|--------|
| <i>Reservations</i>       |        |        |        |        |        |
| Answered Calls            |        | 3,195  | 2,992  | 3,019  | 41,179 |
| Average Initial Hold Time | ≤ 120* | 40     | 37     | 40     | 53     |
| Calls On Hold > 5 Minutes | ≤ 5%*  | 1.2%   | 1.1%   | 1.4%   | 2.2%   |

## Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 0.6    | 2.0    | 1.3    | 0.6 |
| Commendations Per 1,000 Trips |       | 0.0    | 0.0    | 2.3    | 0.5 |

## Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 3.60   | 0.00   | 0.00   | 1.12   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50   | 0.00   | 0.00   | 0.00   | 0.28   |
| Miles Between Road Calls                 | ≥ 25,000 | 27,779 | 30,722 | 27,530 | 88,930 |

## SF Valley Region Trip Performance

|                                       | Goal     | Apr-18 | May-18 | Jun-18 | YTD     |
|---------------------------------------|----------|--------|--------|--------|---------|
| Vehicle Trips                         |          | 51,323 | 53,251 | 50,920 | 602,723 |
| Passenger Trips                       |          | 64,325 | 66,395 | 64,277 | 752,596 |
| No Shows                              |          | 3.4%   | 3.4%   | 3.5%   | 4.0%    |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 92.2%  | 92.2%  | 91.7%  | 92.1%   |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.04%  | 0.06%  | 0.06%  | 0.08%   |
| Excessively Long Trips                | ≤ 5%     | 6.0%   | 5.9%   | 5.9%   | 6.8%    |
| Missed Trips                          | ≤ 0.75%  | 0.61%  | 0.65%  | 0.52%  | 0.75%   |
| Denials                               | ≤ 0*     | 0      | 1      | 0      | 2       |
| On Time Performance (Access to Work)  | ≥ 94%    | 97.9%  | 96.6%  | 98.1%  | 93.4%   |

## Call Performance

|  | Goal   | Apr-18 | May-18 | Jun-18 | YTD     |
|--|--------|--------|--------|--------|---------|
| <i>Reservations</i>                    |        |        |        |        |         |
| Answered Calls                         |        | 42,936 | 41,896 | 40,227 | 522,691 |
| Average Initial Hold Time              | ≤ 120* | 96     | 82     | 88     | 91      |
| Calls On Hold > 5 Minutes              | ≤ 5%*  | 3.3%   | 2.6%   | 3.5%   | 3.5%    |
|  |        |        |        |        |         |
| <i>Estimated Time of Arrival (ETA)</i> |        |        |        |        |         |
| Answered Calls                         |        | 2,096  | 2,221  | 2,315  | 32,065  |
| Average Initial Hold Time              |        | 50     | 46     | 44     | 60      |
| Calls On Hold > 5 Minutes              | ≤ 10%  | 3.0%   | 2.7%   | 2.2%   | 3.4%    |

## Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 1.2    | 1.5    | 1.9    | 1.7 |
| Commendations Per 1,000 Trips |       | 1.7    | 1.1    | 1.5    | 1.7 |

## Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 0.00   | 0.00   | 0.62   | 0.23   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50*  | 0.46   | 0.89   | 0.78   | 0.59   |
| Miles Between Road Calls                 | ≥ 25,000 | 72,512 | 48,008 | 71,507 | 58,685 |

## Southern Region Trip Performance

|                                       | Goal     | Apr-18  | May-18  | Jun-18  | YTD       |
|---------------------------------------|----------|---------|---------|---------|-----------|
| Vehicle Trips                         |          | 91,324  | 95,096  | 90,708  | 1,099,871 |
| Passenger Trips                       |          | 116,304 | 121,018 | 115,728 | 1,424,850 |
| No Shows                              |          | 4.5%    | 4.9%    | 4.7%    | 5.3%      |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 92.9%   | 91.8%   | 92.5%   | 90.9%     |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.05%   | 0.11%   | 0.06%   | 0.09%     |
| Excessively Long Trips                | ≤ 5%     | 8.6%    | 9.4%    | 9.8%    | 7.7%      |
| Missed Trips                          | ≤ 0.75%  | 0.86%   | 0.96%   | 1.05%   | 1.08%     |
| Denials                               | ≤ 0*     | 0       | 2       | 0       | 5         |
| On Time Performance (Access to Work)  | ≥ 94%    | 93.4%   | 91.4%   | 94.9%   | 95.0%     |

## Call Performance

|  | Goal   | Apr-18 | May-18 | Jun-18 | YTD       |
|--|--------|--------|--------|--------|-----------|
| <i>Reservations</i>                    |        |        |        |        |           |
| Answered Calls                         |        | 90,516 | 90,557 | 81,978 | 1,091,437 |
| Average Initial Hold Time              | ≤ 120* | 73     | 76     | 61     | 87        |
| Calls On Hold > 5 Minutes              | ≤ 5%*  | 3.5%   | 3.7%   | 2.4%   | 4.3%      |
|  |        |        |        |        |           |
| <i>Estimated Time of Arrival (ETA)</i> |        |        |        |        |           |
| Answered Calls                         |        | 24,971 | 26,641 | 24,280 | 346,746   |
| Average Initial Hold Time              |        | 78     | 111    | 82     | 185       |
| Calls On Hold > 5 Minutes              | ≤ 10%  | 4.7%   | 9.1%   | 5.7%   | 21.0%     |

## Complaints/Commendations

|                               | Goal  | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|-------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0 | 5.1    | 5.9    | 5.6    | 5.8 |
| Commendations Per 1,000 Trips |       | 1.0    | 1.1    | 1.1    | 1.3 |

## Safety

|  | Goal     | Apr-18 | May-18 | Jun-18 | YTD    |
|--|----------|--------|--------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25   | 0.32   | 0.08   | 0.09   | 0.21   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50*  | 0.81   | 0.80   | 0.69   | 0.65   |
| Miles Between Road Calls                 | ≥ 25,000 | 26,274 | 19,918 | 33,366 | 22,948 |



## West Central Region Trip Performance

|                                       | Goal     | Apr-18 | May-18 | Jun-18 | YTD     |
|---------------------------------------|----------|--------|--------|--------|---------|
| Vehicle Trips                         |          | 43,263 | 46,195 | 43,621 | 518,994 |
| Passenger Trips                       |          | 58,163 | 62,001 | 59,026 | 694,908 |
| No Shows                              |          | 3.8%   | 3.9%   | 3.7%   | 4.0%    |
| On Time Performance (Next Day Trips)  | ≥ 91%*   | 93.8%  | 93.6%  | 94.5%  | 92.4%   |
| Excessively Late Trips (45+ min late) | ≤ 0.10%* | 0.02%  | 0.01%  | 0.01%  | 0.05%   |
| Excessively Long Trips                | ≤ 5%*    | 3.2%   | 3.6%   | 3.0%   | 3.5%    |
| Missed Trips                          | ≤ 0.75%* | 0.38%  | 0.39%  | 0.29%  | 0.50%   |
| Denials                               | ≤ 0*     | 0      | 0      | 0      | 1       |
| On Time Performance (Access to Work)  | ≥ 94%*   | 96.5%  | 96.3%  | 97.2%  | 96.3%   |

## Call Performance

|  | Goal   | Apr-18 | May-18 | Jun-18 | YTD     |
|--|--------|--------|--------|--------|---------|
| <i>Reservations</i>                    |        |        |        |        |         |
| Answered Calls                         |        | 50,392 | 52,439 | 47,287 | 601,774 |
| Average Initial Hold Time              | ≤ 120* | 114    | 72     | 169    | 79      |
| Calls On Hold > 5 Minutes              | ≤ 5%*  | 11.5%  | 5.7%   | 19.5%  | 6.7%    |
|  |        |        |        |        |         |
| <i>Estimated Time of Arrival (ETA)</i> |        |        |        |        |         |
| Answered Calls                         |        | 6,942  | 7,089  | 6,848  | 86,096  |
| Average Initial Hold Time              |        | 76     | 60     | 80     | 88      |
| Calls On Hold > 5 Minutes              | ≤ 5%*  | 6.4%   | 4.5%   | 7.3%   | 8.5%    |

## Complaints/Commendations

|                               | Goal   | Apr-18 | May-18 | Jun-18 | YTD |
|-------------------------------|--------|--------|--------|--------|-----|
| Complaints Per 1,000 Trips    | ≤ 4.0* | 1.8    | 2.0    | 2.3    | 2.3 |
| Commendations Per 1,000 Trips |        | 1.7    | 1.4    | 1.5    | 1.7 |

## Safety

|  | Goal      | Apr-18 | May-18  | Jun-18 | YTD    |
|--|-----------|--------|---------|--------|--------|
| Preventable Incidents Per 100,000 Miles  | ≤ 0.25*   | 0.19   | 0.52    | 0.37   | 0.18   |
| Preventable Collisions Per 100,000 Miles | ≤ 0.50*   | 1.31   | 0.70    | 0.56   | 0.75   |
| Miles Between Road Calls                 | ≥ 25,000* | 59,361 | 287,110 | 59,695 | 50,937 |

## Eligibility and Appeals

### Eligibility

|   | Goal | Apr-18  | May-18  | Jun-18  | YTD     |
|---|------|---------|---------|---------|---------|
| Eligible Customers                      |      | 158,713 | 158,175 | 157,560 | 157,560 |
| ADA Evaluations Performed               |      | 3,000   | 3,770   | 2,838   | 32,581  |
| Days From Application to Decision (avg) | ≤ 21 | 12      | 12      | 12      | 13      |

### Eligibility Determinations

|              | Goal | Apr-18 | May-18 | Jun-18 | YTD    |
|--------------|------|--------|--------|--------|--------|
| Unrestricted |      | 1,617  | 1,978  | 1,424  | 16,997 |
| Restricted   |      | 816    | 987    | 783    | 7,005  |
| Temporary    |      | 146    | 231    | 194    | 2,090  |
| Not Eligible |      | 421    | 574    | 437    | 6,489  |
| Total        |      | 3,000  | 3,770  | 2,838  | 32,581 |

### Appeals

|                                    | Goal | Apr-18 | May-18 | Jun-18 | YTD   |
|------------------------------------|------|--------|--------|--------|-------|
| Appeals Performed                  |      | 198    | 162    | 163    | 1,458 |
| Days From Appeal to Decision (avg) | ≤ 30 | 8      | 8      | 9      | 9     |

## Customer Service

### Phone Statistics

#### Customer Service

|                              | Goal      | Apr-18 | May-18 | Jun-18 | YTD     |
|------------------------------|-----------|--------|--------|--------|---------|
| Customer Service Calls       |           | 37,176 | 37,002 | 34,313 | 410,687 |
| Average Initial Hold Time    | ≤ 180 sec | 32     | 22     | 41     | 126     |
| Calls on Hold over 5 Minutes | ≤ 10%     | 2.4%   | 1.4%   | 3.3%   | 16.1%   |
| Call Duration                | ≤ 300 sec | 255    | 249    | 256    | 292     |
| Calls Abandoned              | ≤ 10%     | 1.2%   | 0.8%   | 1.5%   | 4.5%    |

### Operations Monitoring Center

|                              | Goal      | Apr-18 | May-18 | Jun-18 | YTD     |
|------------------------------|-----------|--------|--------|--------|---------|
| Customer Service Calls       |           | 11,158 | 11,673 | 10,818 | 133,897 |
| Average Initial Hold Time    | ≤ 180 sec | 37     | 37     | 36     | 103     |
| Calls on Hold over 5 Minutes | ≤ 10%     | 2.8%   | 2.7%   | 3.1%   | 12.2%   |
| Call Duration                | ≤ 300 sec | 355    | 351    | 351    | 412     |
| Calls Abandoned              | ≤ 10%     | 2.9%   | 3.4%   | 3.4%   | 8.0%    |

**July 26, 2018**

**TO: BOARD OF DIRECTORS**

**FROM: HECTOR RODRIGUEZ, DEPUTY EX. DIRECTOR, FINANCE**

**RE: FINANCIAL REPORT FOR MAY 2018**

---

Attached for your review are the draft financial reports for May 2018.

Approved FY 2017/18 Budget to Actual Fiscal Year-to-Date Comparison:

- Passengers: 4.3% under budget
- Contract Revenue Miles: 3.9% under budget
- Trips: 3.7% under budget
- Completed Eligibility Interviews: 19.8% under budget
- Average Trip Distance: on budget at 9.35 miles
- Total cost per Passenger (before depreciation): 3.9% under budget
- Administration Function is 3% under budget
- Eligibility Determination Function is 29% under budget
- Purchased Transportation Function is 5% under budget
- Paratransit Operations Function is 19% under budget

Attached are the following reports for your review:

- Statistical Comparison: May 2017 to May 2018
- Expenses by Functional Area
- Budget to Actual Comparison of Statistics
- YTD Budget Results
- Graph: YTD PAX Cost Comparison

Expenses by Functional Area  
For the YTD Period Ending May 2018

|                               | % of<br>Cost | YTD<br>Actual        | YTD<br>Budget        | Variance              | % Over /<br>(Under)<br>Budget | % Over /<br>(Under)<br>Prior Yr |
|-------------------------------|--------------|----------------------|----------------------|-----------------------|-------------------------------|---------------------------------|
| Purchased Transportation      | 81%          | \$113,363,188        | \$118,805,708        | (\$5,442,520)         | -5%                           | -4%                             |
| Paratransit Operations        | 9%           | \$12,278,179         | \$15,233,130         | (\$2,954,951)         | -19%                          | -31%                            |
| Eligibility Determination     | 6%           | \$8,192,025          | \$11,618,982         | (\$3,426,957)         | -29%                          | -21%                            |
| CTSA/Ride Information         | 0.1%         | \$89,172             | \$288,068            | (\$198,896)           | -69%                          | -84%                            |
| Administrative                | 5%           | \$6,421,847          | \$6,645,235          | (\$223,388)           | -3%                           | 3%                              |
| Total Exp before Depreciation |              | <b>\$140,344,411</b> | <b>\$152,591,123</b> | <b>(\$12,246,712)</b> | <b>-8.0%</b>                  | <b>-8.3%</b>                    |

## Statistics - - For the YTD Period Ended May 2018

|  | <u>YTD<br/>Actual</u> | <u>YTD<br/>Budget</u> | <u>Variance</u> | <u>% Over /<br/>(Under)<br/>Budget</u> | <u>% Over /<br/>(Under)<br/>Prior Yr</u> |
|--|-----------------------|-----------------------|-----------------|--|--|
| Number of Completed Cert Interviews    | 30,245                | 37,726                | (7,481)         | -19.8%                                 | -14.8%                                   |
| Number of PAX                          | 4,041,885             | 4,222,819             | (180,934)       | -4.3%                                  | 1.6%                                     |
| Number of Contract Revenue Miles       | 28,996,535            | 30,161,473            | (1,164,938)     | -3.9%                                  | 2.4%                                     |
| Number of Trips                        | 3,100,312             | 3,220,943             | (120,631)       | -3.7%                                  | 0.0%                                     |
| Average Trip Distance                  | 9.35                  | 9.36                  | (0.01)          | -0.1%                                  | 2.4%                                     |
| Purchased Transportation Cost          |                       |                       |                 |  |  |
| Cost per Trip                          | \$36.57               | \$36.89               | (\$0.32)        | -0.9%                                  | 6.2%                                     |
| Cost per PAX                           | \$28.05               | \$28.13               | (\$0.08)        | -0.3%                                  | 4.6%                                     |
| Cost per Contract Rev Mile             | \$3.91                | \$3.94                | (\$0.03)        | 0.0%                                   | 3.8%                                     |
| Total Cost per Pax before Depreciation | \$34.72               | \$36.13               | (\$1.41)        | -3.9%                                  | 0.0%                                     |

## Budget Results for FY 2017/2018 For YTD Period Ending May 2018

|                                  | YTD<br><u>Actual</u> | YTD<br><u>Budget</u> | <u>Variance</u>           | % Over /<br>(Under)<br><u>Budget</u> | % Over /<br>(Under)<br><u>Prior Yr</u> |
|----------------------------------|----------------------|----------------------|---------------------------|--------------------------------------|--|
| Revenue                          |                      |                      |                           |                                      |  |
| Passenger Fares                  | \$8,750,912          | \$8,997,604          | (\$246,692)               |                                      |  |
| Other Revenue                    | <u>\$691,381</u>     | <u>\$293,326</u>     | <u>\$398,055</u>          |                                      |  |
| Total Revenue                    | \$9,442,293          | \$9,290,930          | \$151,363                 | 1.6%                                 | 1%                                     |
| <br>Total Exp before Capital     | <br>\$140,344,411    | <br>\$152,591,123    | <br>(\$12,246,712)        | <br>-8.0%                            | <br>2%                                 |
| Capital Expenditures             |                      |                      |                           |                                      |  |
| Vehicles                         | \$340,416            | \$10,130,925         | (\$9,790,509)             |                                      |  |
| Other Capital Expenditures       | <u>\$737,752</u>     | <u>\$0</u>           | <u>\$737,752</u>          |                                      |  |
| Total Capital Expenditures       | \$1,078,168          | \$10,130,925         | (\$9,052,757)             | -89.4%                               | -90%                                   |
| <br>Over/(Under) Budget May 2018 |                      |                      | <br><u>(\$21,299,469)</u> |                                      |  |

# YTD COST PER PASSENGER BEFORE DEPRECIATION AND CAPITAL COST

