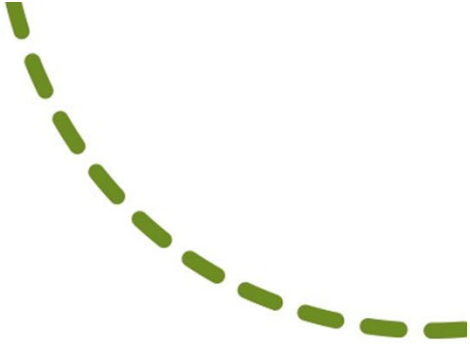
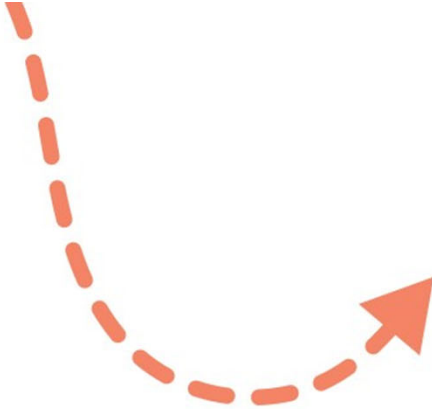
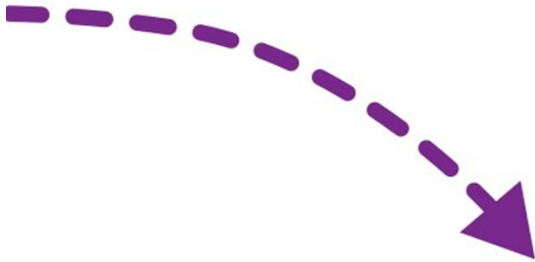
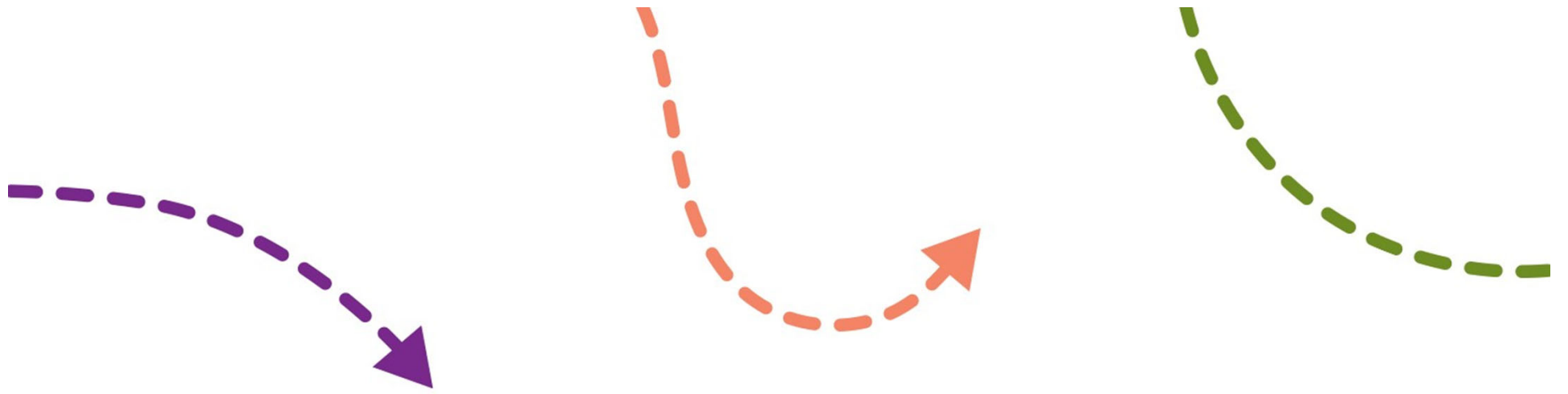


**Board of Directors  
December 2, 2019  
Presentation**



**access**





**Item 8  
Consideration To Award  
Brokerage Service Contract  
Parents with Disabilities Program (AS-4107)**



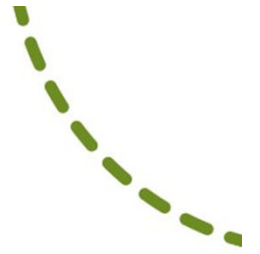
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# Background

- Pilot program started in December 2013
- Grant funded into 2017
- Provides paratransit services to Access-eligible customers who need childcare transportation assistance in the Northern service region (San Fernando Valley)

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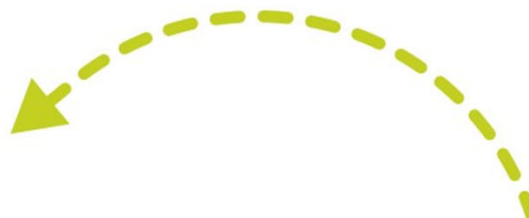


# Program Characteristics

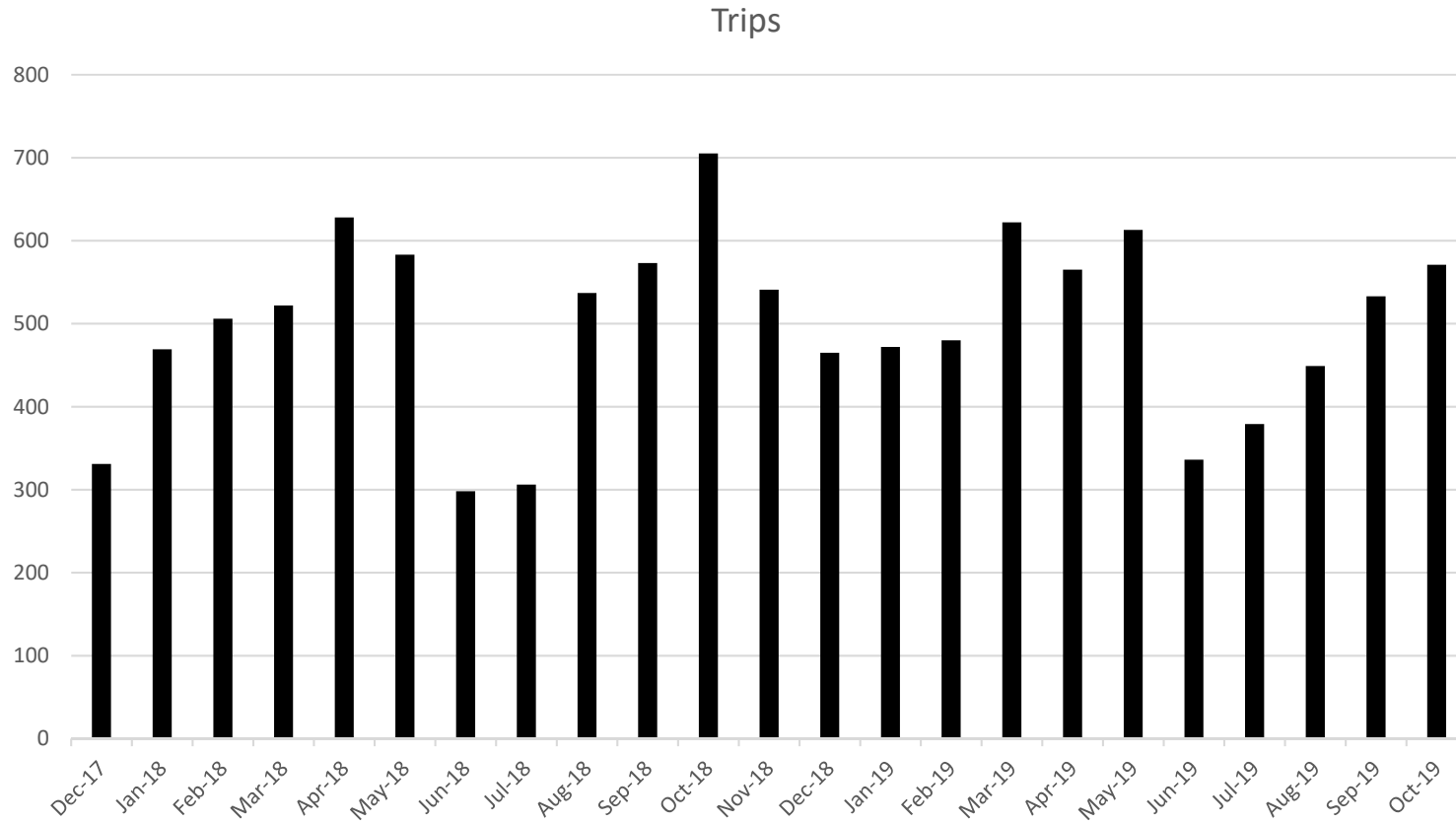


- Exclusive ride service (non-share-ride trips);
- Door-to-door service;
- Provision for some same-day reservations for non-emergency medical needs (i.e. child recommended to go home early from school or a play-date due to illness);
- Appointment-based next day reservations;
- Extended dwell time at pick-up and intermediary stops.
- Average trip duration and length - 45 minutes and 6 miles

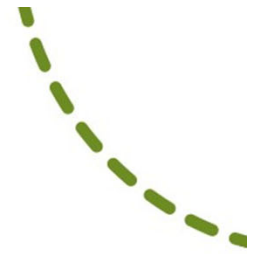
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# Program Characteristics



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# Program Background

- Funding for program is coming from Prop M
- Extended by the Board in 2016, 2017, 2018 and 2019
- Need for equitable level of service in all regions
- Staff issued procurement as a “brokerage” concept to determine viability as a stand alone contract.
  - Also included Eligibility Transportation Services

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# Request for Proposal



RFP Issuance Date	April 23, 2019
Programs:	PWD and ETS
Contract Type	Time & Materials
Contract Term	5 Years
Options	4 Separate One-Year Extensions
Proposal Due Date	August 8, 2019

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# Eligibility Transportation

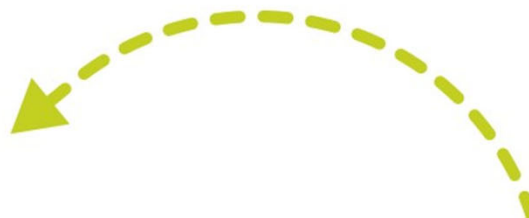


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	<b>FY 2018-2019</b>	<b>Proposed Average Annual Range*</b>
<b>SGT</b>	\$1.5 million	\$3.4 million – 4.8 million

\* Based on 5-year proposed range from \$17 million to \$24 million

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# Parents with Disabilities



## Three Proposers

1. First Transit, Inc. (**First Transit**)
2. MV Transportation, Inc. (**MV**)
3. SMS Transportation Services, Inc. (**SMS**)

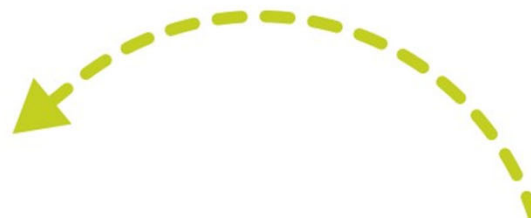
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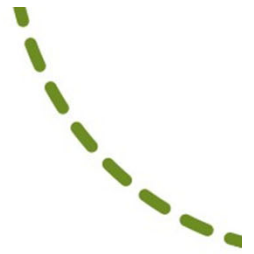
# Evaluation Criteria

1.	Firm/Staff Qualifications & Experience	15
2.	Program Understanding	10
3.	Technical Approach	40
4.	Project Management Approach	10
5.	State Mandated Bidding Preference	10
6.	Price	15
<hr/>		
	Maximum Score	100

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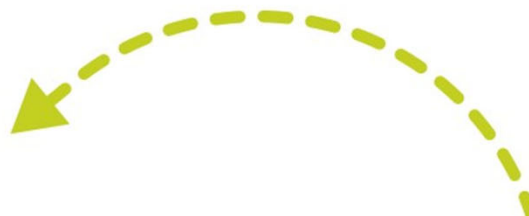


# Evaluation Scores

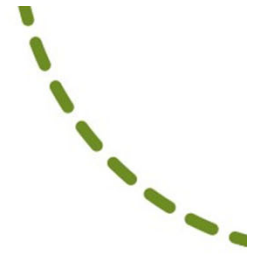


Evaluation Criteria	First Transit	MV	SMS
<b>Technical Score</b>			
<b>1. Firm/Staff Qualifications &amp; Experience</b>	12.41	13.76	9.56
<b>2. Program Understanding</b>	8.10	9.25	6.80
<b>3. Technical Approach</b>	34.50	35.50	25.50
<b>4. Project Management Approach</b>	8.78	8.83	7.05
<b>5. State Mandated Bidding Preference</b>	10.00	10.00	10.00
<b>Technical Score Subtotal</b>	<b>73.79</b>	<b>77.34</b>	<b>58.91</b>

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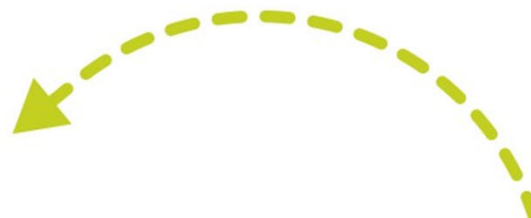


# Evaluation Scores



Evaluation Criteria	First Transit	MV	SMS
6. Price (BAFO)	4.51	4.38	15.00
Combined Technical and Price Score			
Total	78.30	81.72	73.91

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# Cost Proposals



	Proposed	BAFO
1. First Transit	\$20,421,247	\$20,421,247
2. MV	\$21,022,452	\$21,022,452
3. SMS	\$6,136,224	\$6,136,224

# Rate Comparison

	CURRENT	NEW (Y1)	DIFFERENCE
MV	\$56.86	\$143.92	\$87.06

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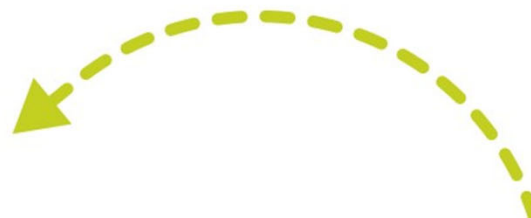


# Alternatives Considered



- Board may direct staff to end program concurrent with end of school year in June 2020.
- Board may direct staff to negotiate with existing service contractors for a similar or reduced program.

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# Recommendation

Authorize staff to award Contract AS-4107 for a Brokerage Services Contract for the not-to-exceed amount of \$21,022,452 to MV Transportation, Inc. for the period of February 1, 2020 through June 30, 2025, contingent on funding for these services from the Los Angeles County Metropolitan Transportation Authority (Metro).

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