Proposed Annual Budget Fiscal Year 2017-2018



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Legal Counsel

James G. Jones Jones and Lester, LLC

Hector Rodriguez Deputy Executive Director, Finance

Mike Greenwood Deputy Executive Director, Operations

William Tsuei Director, Information Technology

Access Services Member Agencies

Antelope Valley Transit Authority City of Alhambra City of Baldwin Park City of Bell Gardens City of Burbank City of Carson City of Commerce City of Cudahy City of Duarte City of Glendale City of Inglewood City of Lawndale City of Monterey Park City of Pasadena City of Sierra Madre City of West Hollywood Culver CityBus Gardena Municipal Bus Lines Los Angeles County MTA (METRO) Palos Verdes Peninsula Transit Authority Santa Monica's Big Blue Bus LA County Department of Public Works LA City Department of Transportation

Beach Cities Transit City of Arcadia City of Bell City of Bellflower City of Calabasas City of Cerritos City of Compton City of Downey City of El Monte City of Huntington Park City of La Cañada Flintridge City of Lynwood City of Paramount City of Rosemead City of West Covina Westlake Village Foothill Transit Long Beach Transit Montebello Bus Lines Norwalk Transit Santa Clarita Transit **Torrance Transit**

Mission and Vision

Mission

Access Services promotes access to all modes of transportation and provides quality and safe ADA paratransit service on behalf of public transit agencies in Los Angeles County.

Vision

Access Services serves the community as the leader in promoting accessible and innovative transportation solutions. We accomplish this vision by:

- > Providing quality, efficient, safe and dependable ADA paratransit service.
- > Leading the national dialogue as an advocate for universal access to transportation.
- > Partnering with other entities to secure alternate funding sources and legislation that expands transportation options.



Table of Contents

| About Access | р. 6 |
|---|-------|
| Service Summary and Statistics | р. 9 |
| Funding Summary | p. 12 |
| Fiscal Year 2017-2018 Proposed Budget | p. 14 |
| Fiscal Year 2017-2018 Annual Compensation | p. 33 |

About Access

Access Services, a local public entity, is the Los Angeles County Consolidated Transportation Services Agency ("CTSA") and administers the Los Angeles County Coordinated Paratransit Plan ("Plan") on behalf of the County's 45 public fixed route operators (i.e., bus and rail). Pursuant to the Plan, Access facilitates the provision of complementary ADA paratransit services to certain persons with disabilities as required by 42 U.S.C. §12143 under the name "Access Paratransit." Paratransit is an alternative mode of flexible passenger transportation that does not follow fixed routes or schedules. Typically, vans or mini-buses are used to provide paratransit service, but shared taxis are also important providers as a form of transportation. Complementary ADA paratransit is a federally mandated civil right for persons with disabilities who cannot ride the accessible public fixed route buses and trains.

Access Services facilitates Access Paratransit service by entering into and administering federally funded regional contracts with independent private transit providers, who, in turn, supply the reservation taking and transportation service in conformance with the Plan, applicable law and the contract. Access Services also leases vehicles to the regional providers at \$1 per month to help facilitate the provision of service under the contracts. In total, the Access Paratransit system provides more than 3.6 million trips per year to more than 175,000 qualified disabled riders in a service area of over 1,950 square miles. Access Services receives its funding for these services from the Proposition C sales tax, Federal 5310 grants and fare box revenue.

In its function as the Consolidated Transportation Services Agency (CTSA) Access Services acts is a state mandated facilitator charged with the development and implementation of regional coordination of social service transportation to seniors, persons with disabilities, the young, and the low-income disadvantaged.

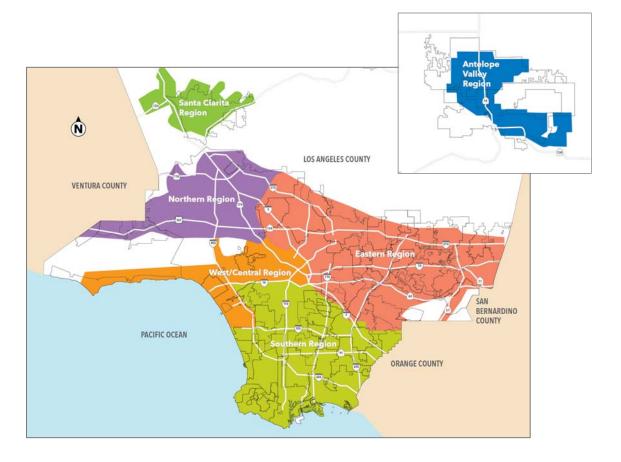


Service Area

As required by applicable regulations, Access Paratransit service is available for any ADA paratransit eligible individual for any purpose and to or from any location within ¾ of a mile of any fixed route bus operated by the Los Angeles County public fixed route bus operators and within ¾ of a mile around Metro Rail stations during the hours that the systems are operational.

The service area is divided into six regions and extends into portions of the surrounding counties of San Bernardino, Orange and Ventura that are served by Los Angeles County fixed-route bus lines. The transit providers for each of the regions are as follows:

- > Eastern Region San Gabriel Transit
- > West Central Region California Transit Inc.
- > Northern Region MV Transportation
- > Southern Region Global Paratransit
- > Santa Clarita Region City of Santa Clarita
- > Antelope Valley Region Keolis Transit Services



Service Summary and Statistics



Overall System Statistics

| Performance | FY 15/16 Actual | FY 16/17 YTD Budget | FY 16/17 Estimate | FY 17/18 Budget |
|-----------------------------------|--------------------|------------------------|----------------------|--------------------|
| Completed Cert Interviews | 47,587 | 56,811 | 39,017 | 41,460 |
| Passengers | 4,334,872 | 4,638,105 | 4,386,664 | 4,625,794 |
| Contract Revenue Miles | 30,665,183 | 32,267,553 | 31,211,802 | 33,039,011 |
| Number of Trips | 3,351,612 | 3,552,113 | 3,421,321 | 3,605,156 |
| Average Trip Distance | 9.15 | 9.08 | 9.12 | 9.12 |
| Purchased Transportation Cost | | | | |
| Cost per Trip | \$33.88 | \$33.02 | \$33.54 | \$34.91 |
| Cost per Passengers | \$26.18 | \$25.29 | \$26.13 | \$27.21 |
| Cost per Contract Revenue Mile | \$3.70 | \$3.63 | \$3.67 | \$3.81 |

Goals / Performance Standards

| Goal | Indicator | Standard | FY 14/15 | FY 15/16 | FY 16/17 YTD |
|-------------------------|--|----------|----------|----------|-----------------|
| Provide | On Time Performance | 91.0% | 91.9% | 90.8% | 91.4% |
| Dependable Service | Hour Late Trips (Late 4) | 0.10% | 0.09% | 0.13% | 0.09% |
| Provide Quality | Average Hold Time (seconds) | 120 | 101 | 105 | 84 |
| Customer Service | Complaints per 1,000 Trips | 4.0 | 4.0 | 3.3 | 3.7 |
| Operate a Safe | Preventable Collisions Per 100,000 Miles | 0.5 | 0.53 | 0.55 | 0.60 |
| Transit System | All Collisions Per 100,000 Miles | n/a | 1.63 | 1.98 | 1.96 |
| Operate an Efficient | Average Trip Distance | n/a | 9.27 | 9.15 | 9.11 |
| Transit System | Trips Per Hour | n/a | 2.12 | 2.10 | 2.10 |

Funding Summary



Funding

| Funding Sources | FY16/17 | FY17/18 |
|-------------------------------|---------------|---------------|
| Section 5310 | 69,600,000 | 74,814,342 |
| Section 5316 | 3,573,954 | 1,775,698 |
| Section 5317 | 116,810 | 270,000 |
| Proposition C | 79,932,184 | 89,816,810 |
| Sub-Total | 153,222,948 | 166,556,850 |
| Interest Income/Miscellaneous | 70,000 | 70,000 |
| Disposal of Retired Vehicles | 250,000 | 614,216 |
| Passenger Fares | 9,659,476 | 9,792,020 |
| Total Revenue Funding | \$163,202,424 | \$177,033,086 |

Fiscal Year 2017-2018 Proposed Budget



Strategic Plan/Comprehensive Operational Review

In the prior year, Access initiated a Comprehensive Operational Review process by retaining the consulting firm of Nelson/Nygaard to closely examine the way Access operates particularly compared to its peers around the United States. A draft report will be presented to the Board and stakeholders by the summer with a final report due in September. In FY 18, recommendations will be brought to the Board for inclusion in Access' strategic plan which will guide the Agency's initiatives over the next three to five years.

Eligibility

The Agency is on track to open its new facility in Commerce by early July with a new eligibility contactor: MTM, Inc. MTM will be executing a new eligibility process that includes not only assessments for paratransit eligibility but also enhanced mobility counseling. Customer enhancements include the implementation of an online eligibility application.

Technology Improvements

Under new leadership, the Information Technology Department will be undertaking a number of initiatives in FY 18 and beyond. Major projects scheduled for this year include implementing Voice over Internet Protocol (VoIP) technology, Agency reporting enhancements (Tableau), an online eligibility application, new software platforms for two providers, online trip reservations and text-based automated callouts system-wide. A new Where's My Ride application is also expected to be released later this year after beta testing is completed.

Fleet Maintenance Software

For years Access' Fleet Management staff has been using paper, forms, spreadsheets, and home-grown databases to manage, track, and maintain the records of more than 2,400 vehicles operated by Access contractors. This process is both inefficient and outdated. Moving forward, Access will replace these legacy databases and spreadsheets with a commercially available fleet management system.



Customer Satisfaction Survey

Access will conduct a statistically valid survey of Access customers. The purpose of the survey is to gauge customer feedback on their overall experience in using the service and to target areas for improvement.

Minimum Wage/Wage Compression

The passage of legislation at the State, County and City levels led the Agency to revise its operations contracts in order to address increases in the minimum wage. The Agency will need to address this issue as the minimum wage continues to increase.

Improved Customer Service and Safety

Access issued and awarded a contract for the West/Central service region during Spring 2017. The new contract provides for liquidated damages should the contractor not meet its contractual obligations. It is anticipated that the inclusion of liquidated damages will be an incentive for providers to both improve service performance while also improving safety.

Succession Planning

Succession planning, a focused process for keeping talent in the pipeline, can be of great value to Access as we rely on staff to carry out our mission, provide services and meet our organization's goals. Effective succession planning will support our stability and sustainability by ensuring there is an established process to meet staffing requirements.

Medi-Cal Administrative Activities Program

For the past two years, Access staff has been working with the County of Los Angeles to gain entry into the Medi-Cal Administrative Activities (MAA) Program. Access' participation in the MAA program has the potential for the agency to receive a percentage of its costs back from the federal government for transporting Medi-Cal eligible customers to Medi-Cal related appointments. In FY 18, staff will bring a contract to the Board to enable Access to be reimbursed for eligible Medi-Cal trips.

Measure M

For the first time in its history, funding for Access was included in a regional sales tax measure. In FY 18, Access will be receiving a portion of Measure M funds which will be used for various system improvements.

Express Lanes Toll Grant Application – \$1.4 Million

Access was successful in its grant application to secure \$1.4 million to purchase 20 new CNG-fueled minivans in FY 2018 to augment its existing fleet.

Access to Work Grant - \$4.5 Million

Access was successful in its application to secure \$4.5 million from Metro's JARC and New Freedom competitive grant program. The funds will be used to purchase 48 replacement vehicles and fund the operating costs to continue the successful Access to Work program for the next three years. In FY18, Access will be working with Metro to execute an MOU to spend the Job Access Reverse Commute (JARC) and New Freedom funds.

Accessible Autonomous Vehicle Pilot Project

Access is currently pursuing grant funding for a research demonstration project for an autonomous vehicle. This project will require the approval of two different grants. If approved, Access will seek to demonstrate the conditions that will allow autonomous vehicles to deliver paratransit revenue service.

Funding

| Funding Source | Amount | % |
|---|--------|-------|
| Proposition C - Discretionary Funds | 89.80 | 50.7% |
| Section 5316 JARC (Access to Work Grant #2) | 0.98 | 0.6% |
| Section 5310 - FTA STP Funding – (88.53% of Contracted Paratransit Operations) | 64.68 | 36.5% |
| Section 5316 JARC (Access to Work Program) | 0.79 | 0.4% |
| Section 5317 New Freedom Grant | 0.15 | 0.1% |
| Interest Income/Miscellaneous | 0.07 | 0% |
| Disposal Of Retired Vehicles | 0.61 | 0.3% |
| Passenger Fares | 9.79 | 5.5% |
| Section 5310 - MAP21/Toll Lane Grant | 10.13 | 5.7% |
| Total | 177.03 | 100% |

Paratransit Operations

| Paratransit Operations – Direct | FY17/18 Proposed Budget |
|--|----------------------------|
| Purchased Transportation Services – Regular Trips | 124,654,887 |
| Free Fare | 3,460,000 |
| Fuel | 320,864 |
| Access to Work | 1,583,396 |
| Rancho Los Amigos Shuttle | 110,400 |
| Insurance – Commercial | 7,093,070 |
| Communications – Telephone & Data Transmission | 1,892,010 |
| Phone & Computer System Maintenance/License & Consulting | 1,542,941 |
| Salaries & Related Benefits – Customer Support Service | 703,968 |
| Contracted Call Center | 2,189,892 |
| Vehicle Cost (Direct) | 201,920 |
| Security Contract – Metro/LASD | 200,000 |
| Office Rent | 40,822 |
| Other Professional Expense | 184,960 |
| Safety Incentive Program | 20,000 |
| Office Supplies | 7,620 |
| Travel & Conference | 3,470 |
| SubTotal – Paratransit Operation – Direct | 144,210,220 |

Paratransit Operations

| Paratransit Operations – Indirect | FY17/18 Proposed Budget |
|--|----------------------------|
| Salaries & Related Benefits - Operations | 1,641,517 |
| Office Rent | 156,164 |
| Publications/Printed Materials – Rider Communication | 129,000 |
| Community Events and Materials | 94,700 |
| Other Professional Expense | 50,000 |
| Design/Marketing Services | 103,250 |
| Postage/Mailing | 101,500 |
| Vehicle Costs - Indirect | 112,000 |
| Communications – Telephone & Data Transmission | 64,880 |
| Travel and Conference | 27,000 |
| Insurance – Commercial | 26,030 |
| Equipment/Other Rental | 9,000 |
| Office Supplies | 7,930 |
| Professional Memberships | 2,080 |
| SubTotal – Paratransit Operations – Indirect | 2,525,051 |
| Total – Paratransit Operations | 146,735,271 |

Eligibility Determination

| | FY17/18 Proposed Budget |
|---|----------------------------|
| Eligibility and Appeals Contracts | 8,184,071 |
| Purchased Transportation Services – Certification Trips | 1,865,168 |
| Travel Training | 680,000 |
| Publications/Printed Materials | 375,000 |
| Salaries & Related Benefits – Certification & Appeals | 448,827 |
| Postage/Mailing/Courier | 245,916 |
| Tether Strap Project and Marketing Program | 230,300 |
| Communications – Telephone & Data Transmission | 106,600 |
| Insurance – Commercial | 74,175 |
| Office Rent | 309,460 |
| Design/Marketing Services | 43,750 |
| Transportation Cost – Tethering Trips | 15,000 |
| Travel and Conference | 2,500 |
| Office Supplies | 5,950 |
| Other Professional Expense | 2,000 |
| Professional Memberships | 260 |
| Vehicle Costs – Mobile Certification | 389 |
| Total – Eligibility Determination | 12,589,365 |

CTSA/Ride-Info

| CTSA | FY17/18 Proposed Budget |
|------------------------------------|----------------------------|
| Salaries & Related Benefits – CTSA | 254,716 |
| Education & Training Seminars | 38,034 |
| Scholarship Programs | 6,885 |
| Office Rent | 16,438 |
| Postage/Mailing | 7,500 |
| Design/Marketing Services | 3,500 |
| Communications – Telephone | 3,230 |
| Community Events and Materials | 2,000 |
| Publications/Printed Materials | 2,000 |
| Travel and Conference | 2,000 |
| Office Supplies | 1,910 |
| Insurance – Commercial | 521 |
| Professional Memberships | 260 |
| SubTotal – Education and Training | 338,994 |

Access Ride-Information

| Salaries & Related Benefits – Ride-Information | 170,099 |
|--|---------|
| Office Rent | 18,744 |
| Communications – Telephone | 18,350 |
| Phone & Computer System Maintenance/License & Consulting | 2,000 |
| Office Supplies | 1,410 |
| Postage/Mailing | 1,500 |
| Professional Memberships | 260 |
| SubTotal – Paratransit Operation – Indirect | 212,362 |
| Total – CTSA Operations | 551,356 |

Administrative

| | FY17/18 Proposed Budget |
|---|----------------------------|
| Salaries & Related Expenses | 4,875,535 |
| Other Professional Services | 518,070 |
| Legal Expenses | 300,000 |
| Office Rent | 325,329 |
| Network Support/Supplies | 240,000 |
| Insurance – Commercial | 209,996 |
| Accounting/Audit Expenses | 156,500 |
| Travel and Conference | 50,000 |
| Postage/Mailing/Messenger | 80,400 |
| Repairs & Maintenance | 61,500 |
| Communications – Telephone & Data Transmission | 48,570 |
| Office Supplies | 42,180 |
| Board and Advisory Committee Compensation | 28,000 |
| Publications/Printed Materials/Copying | 16,000 |
| Business Meetings and Meals | 6,100 |
| Design/Marketing Services | 24,500 |
| Annual Meeting | 16,000 |
| Public Notice Advertising Expenses | 10,000 |
| Other Expenses - bank fees, tax filing fees, etc. | 4,500 |
| Professional Memberships | 4,290 |
| Mileage & Parking | 3,700 |
| Equipment/Other Rental | 3,000 |
| Subscription/References | 2,000 |
| Total – Administration | 7,026,170 |

FY17/18 Capital Budget

| | FY17/18 Budget |
|------------------------|----------------|
| Property and Equipment | 10,130,925 |
| Total Capital | 10,130,925 |
| | |

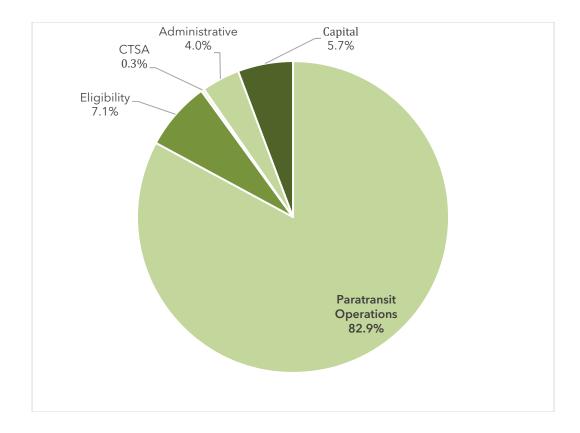
FY17/18 Budget Summary

| Department | FY17/18 Budget | % of Total Funding | % of Operating Costs |
|---------------------------|-------------------|-----------------------|-------------------------|
| Paratransit Operations | 146,735,271 | 82.9% | 87.9% |
| Eligibility Determination | 12,589,365 | 7.1% | 7.5% |
| CTSA Function | 551,356 | 0.3% | 0.3% |
| Administrative Expense | 7,026,170 | 4.0% | 4.2% |
| Operating Expense | 166,902,161 | 94.3% | 100.0% |
| Capital Expenditures | 10,130,925 | 5.7% | |

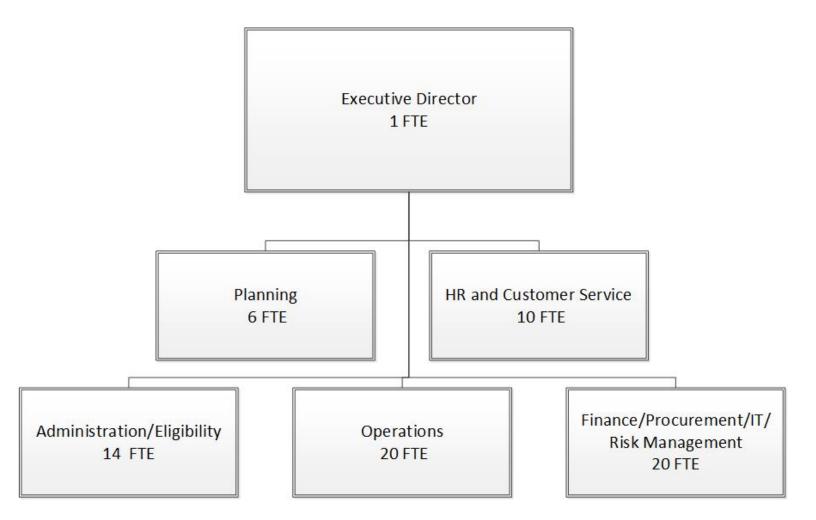
Total and Capital Expenses

177,033,086

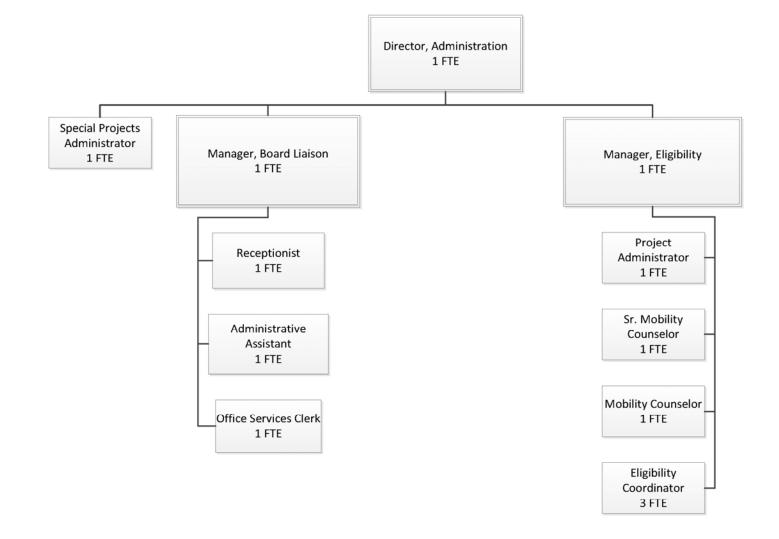
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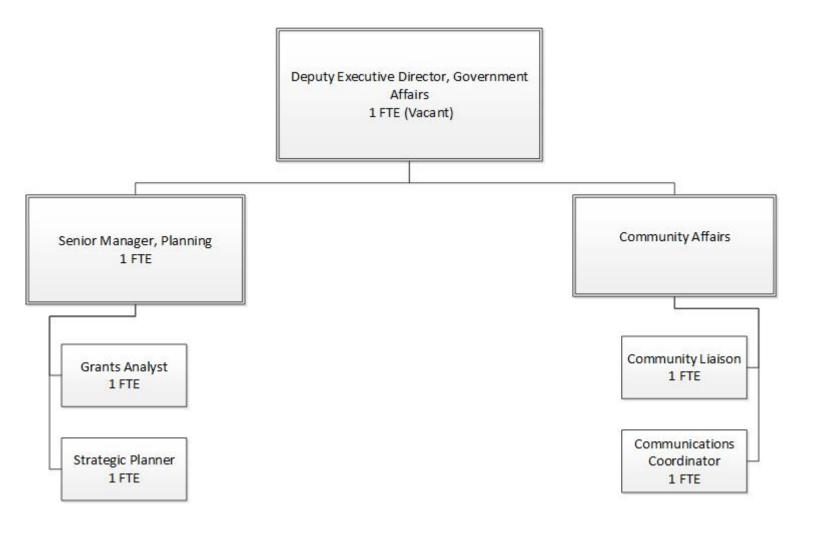
Access Services — Summary



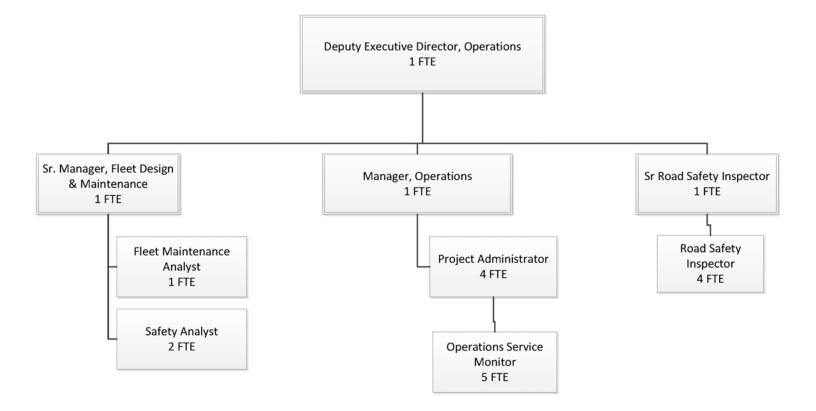
Access Services — Administration



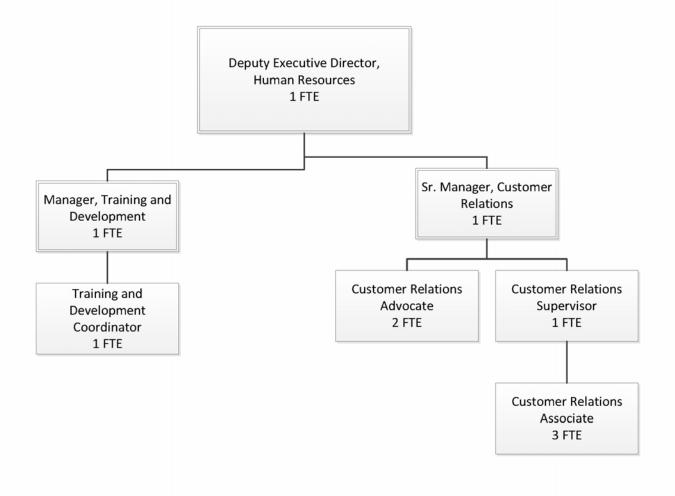
Access Services — Government Relations



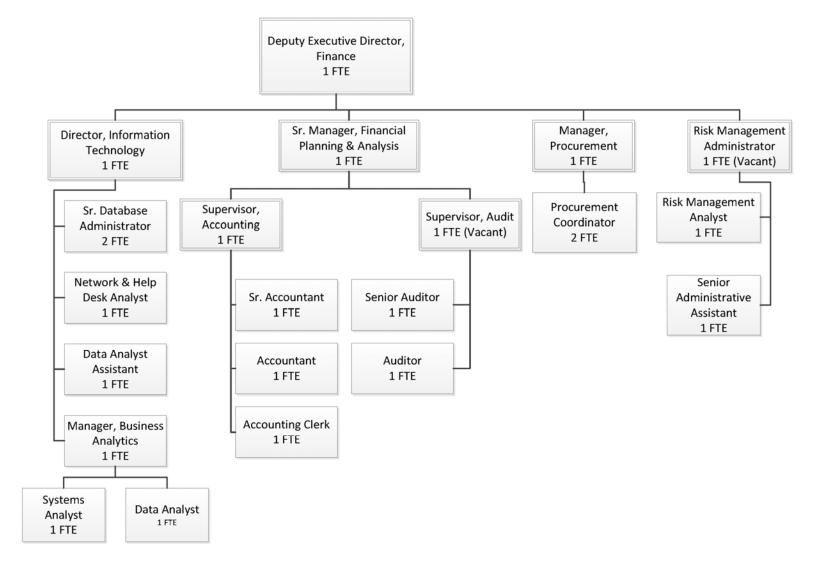
Access Services — Operations



Access Services — Human Resources/Customer Relations



Access Services — Finance



Fiscal Year 2017-2018 Annual Compensation

| GRADE | TITLE | MINIMUM | MIDPOINT | MAXIMUM |
|-------|---|---------|----------|---------|
| 1 | Receptionist | 23,000 | 28,500 | 34,000 |
| 2 | Office Services Clerk | 26,000 | 34,000 | 42,000 |
| 3 | Accounting Clerk Administrative Assistant Asst. Procurement Specialist Auditor Customer Relations Associate Data Analyst Assistant | 30,000 | 38,500 | 47,000 |
| 4 | Auditor Communications Coordinator Eligibility Coordinator Mobility Mgmt. Counselor Operations Service Monitor Risk Management Coordinator Road Safety Inspector Senior Mobility Mgmt. Counselor Training & Development Coordinator | 36,000 | 49,500 | 63,000 |
| 5 | Accountant Community Liaison Customer Relations Advocate Data Analyst Safety Analyst Senior Road Safety Inspector | 46,000 | 57,500 | 69,000 |
| 6 | Application Developer Customer Relations Supervisor Fleet Maintenance Analyst Grants & Compliance Analyst Network & Helpdesk Analyst Risk Management Analyst Senior Accountant Strategic Planner Systems Analyst | 56,000 | 68,000 | 80,000 |
| 7 | Accounting Supervisor Admin. Manager/Board Liaison Operations Administrator Project Administrator Senior Database Administrator | 62,000 | 82,500 | 103,000 |

Fiscal Year 2017/18 Annual Compensation

| 8 | Manager. Business Analytics & IT Manager, Eligibility Mgr. Procurement & Contracts Admin. Mgr., Training & Development Sr. Manager, Customer Service Sr. Mgr., Fleet Design & Maintenance Sr. Mgr., Fin., Planning & Analysis Sr. Mgr. Planning & Coordination | 82,000 | 99,000 | 116,000 |
|----|---|---------|---------|---------|
| 9 | Director, Administration | 103,000 | 120,500 | 138,000 |
| 10 | Director of IT Deputy Executive Director | 129,000 | 162,000 | 195,000 |
| 11 | Executive Director | 170,000 | 220,000 | 270,000 |



Access Services PO Box 5728 El Monte, CA 91734 accessia.org

